

Job Description

Job title	Manager, Strategy
Team	Strategy, Economics and Business Development
Band	6
Reporting to	Senior Manager, Strategy
Management responsibility	None

Purpose of the job

As a Strategy Manager you will contribute to the development of the overall business strategy as well as the development of new and existing financial products of the British Business Bank. You will translate Government policy priorities into a strategy that fits the Bank's remit and funding envelope.

Main duties

- Manage short, medium and long-term strategy projects in various stages of development by assisting Senior Managers, the Director, and Managing Director of the Strategy team
- Run workstreams within a single project and occasionally across multiple projects to help deliver Executive Committee and Board objectives
- Undertake analysis and content generation, across the Strategy team's areas of responsibility, including:
 - Identifying opportunities to improve the functioning of the SME financial markets;
 - Relatedly, developing updates to existing programmes, or developing new programmes;
 - Producing research and/or thought leadership across the Bank's areas of expertise
 - Managing an effective Bank strategic planning process
- Underpin such work with effective stakeholder management:
 - Support interaction with relevant internal and external stakeholders, including various product groups and functional teams
 - Effectively prepare and research ahead of meetings, including presentation preparation in PowerPoint, Word, and Excel
 - Drive the generation of insights through stakeholder engagement; capture these insights and assist in putting them into action
 - Ensure engagement of stakeholders with the Strategy team, by maintaining helpful and efficient lines of communication and delivering on commitments made
- In working with Strategy team colleagues, collaborate to solve problems in a structured and team-based setting

Knowledge and experience

- Evidence of significant academic attainment, at university level or equivalent, with experience of quantitative analysis preferred (but not essential)
- Evidence of responsibility and achievement outside of academia, whether in a work or non-work context
- Evidence of interest in the Financial Services sector; and/or in the functional disciplines of a) strategy consulting (either in a private or public sector context) and/or b) government policy formulation
- Preferably involves work experience, or other exposure to working environments in these or similar areas, at relevant organisations/companies
- Interest in, and familiarity with, the broad Financial Services product set
- Ability to build productive working relationships quickly to support projects or workstreams effectively
- Ability to communicate clearly, by advising senior team members and other stakeholders in a structured, convincing and concise way on the analysis conducted, conclusions and recommendations
- Fluency in PowerPoint, Word and Excel
- Interest in smaller businesses, including typical financing challenges they encounter, is preferred but not essential
- Understanding of how Government departments work is preferred, but not essential

Internal and external stakeholders

Internal: Product teams, Economics team, Policy team - other teams as and when required

External: Central government (such as the Department for Business, Energy and Industrial Strategy), non-departmental public bodies (e.g. Office for Life Sciences), industry bodies (e.g. British Private Equity and Venture Capital Association) – other external entities as and when required

Budgets / Delegated Financial Authority / fund size / scope of investments

n/a

Key competencies/behaviours

A good level of;

- Numerical skills
- Problem-solving skills
- Communication skills
- Critical thinking and intellectual curiosity
- Listening skills, and ability to effectively respond to constructive feedback

Qualifications

Qualified to degree level or equivalent in a relevant discipline

n/a

Is this a regulated role?

No