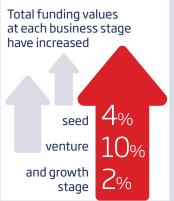
SMALL BUSINESS EQUITY TRACKER 2019



EQUITY INVESTMENT REACHED RECORD LEVELS IN 2018 - DEAL VALUES ARE UP, DESPITE NUMBER OF DEALS FALLING





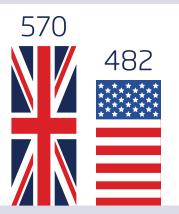


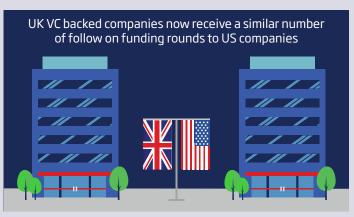


THE UK VC SECTOR HAS GROWN MORE QUICKLY THAN THE US - FOR THE FIRST TIME EVER

Since 2016 the UK has had a higher number of VC deals relative to GDP than the US

No. of deals per Etrillion of GDP





LONDON'S DOMINANCE OF THE UK SMALL BUSINESSES EQUITY FINANCE MARKET IS DECREASING

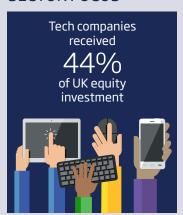


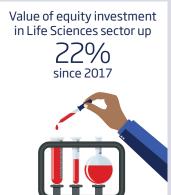






SECTOR FOCUS











HOW WE OPERATE

EXPERTISE

Designing solutions to make finance markets for small businesses work better



MONEY

£6.2bn of public funding commitments

PRIVATE

START-UP FUNDING **PROVIDERS**

INVOICE FINANCE/ FACTORING **BUSINESS ANGELS**

ASSET FINANCE PROVIDERS

HIGH STREET **BANKS**

PROVIDERS

P2P & MARKETPLACE

VENTURE

CAPITAL

PRIVATE SECTOR MONEY

SECTOR MONEY

> DEBT **FUNDS**

CHALLENGER **BANKS**

SUPPLY-**CHAIN FINANCE PROVIDERS**

LENDERS

START UP

Mentoring and funds to 'be your own boss'

Start Up Loans

Provides loans and mentoring to help people start their own businesses or become self-employed

SCALE UP

Funds for higher growth potential businesses

Regional Angels Programme

Increases the availability, supply and awareness of angel and other early-stage equity investments across the UK

Enterprise Capital Funds

Increase equity finance to UK growth companies and lower barriers for fund managers coming into the VC market

Managed Funds Programme

Makes investments into Funds of Funds designed to increase institutional funding of long-term patient capital for high growth innovative businesses

British Patient Capital

Increases the availability of scale up equity, demonstrates returns and acts as a catalyst to market growth

National Security Strategic Investment Fund

Supports long-term equity investment to help develop advanced dual use technologies

STAY AHFAD

More funding options and choice of provider

Investment Programme

Partners with finance providers to increase the choice of finance for smaller and mid-sized businesses

ENABLE programmes

Provide capital market solutions for funders which allow more finance to become available for smaller businesses

Enterprise Finance Guarantee

Provides government-backed loans for viable smaller businesses lacking security

We deliver debt and equity funding to specific regions through our regional funds: the Northern Powerhouse, Midlands Engine and Cornwall & Isles of Scilly Investment Funds. We enhance local business finance ecosystems through our UK Network. We encourage and enable SMEs to seek the finance best suited to their needs through our Business Finance Guide and online Finance Hub.

RESULTING IN INCREASED BUSINESS INVESTMENT, GROWTH AND JOBS

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