

# Enterprise Finance Guarantee Asset Finance Web Portal Manual 2017 Edition

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# **INFORMATION FOR USING THIS MANUAL**

- The screenshots within this document were taken from the EFG Web Portal whilst using Internet Explorer 11 (IE11). Those using other versions of Internet Explorer or other Web Browsers (Firefox, Safari, Google Chrome etc.) may see subtle variations in the appearance of the EFG Web Portal.
- > Any references to the **GFCA** relate to the Guarantee Fee Collection Agent.
- "Breadcrumbs" outline the route by which the User got to their current location within the system, similar to a file path. They can be used to navigate around the Web Portal.
- The "Link" image indicates that links exist within this document that the User can utilise for quick reference / navigation. Other links are represented by a blue italic font. The contents page is linked automatically. To utilise a link, the User should move over the link text, wait until the cursor changes to a down and 'Click' or alternatively select CTRL + 'Click'.

# PREFACE

This EFG Web Portal Manual provides operational guidance to support a Lender in their EFG administration of EFG Facilities on the EFG Web Portal.

In April 2016, the recommendations from the "EFG Scheme Strategic and Operational Design Review 2015/16" were published. These recommendations encompassed three broad areas:

- Enhance the awareness of EFG amongst the SME Advisor Community
- Extend the scope of the Scheme to include additional Lenders and further products
- Enhance the Efficacy of the Scheme's Processes and Procedures

As part of the response to these recommendations, a new modular EFG Legal Agreement has been developed, to provide the legal framework and contractual terms of the Scheme. The new EFG Legal Agreement is made up of a core Agreement plus Agreement Supplements, which contain the terms relating to specific types of lending – Term Loan, Invoice Finance, Revolving Credit and Asset Finance – EFG can support. Lenders only sign up for the types of lending they wish to use.

This new EFG Asset Finance Web Portal Manual follows the typical lifecycle for an EFG Facility. The guidance within this EFG Asset Finance Web Portal Manual is appropriate for those accredited Lenders using EFG to support Asset Finance lending. Lenders using EFG for Invoice Finance, Revolving Credit and Asset Finance should refer to the additional EFG Web Portal Manuals covering these lending types.

The EFG Web Portal Manual also includes copies of revised EFG documentation, which will be produced by the EFG Web Portal and which all accredited Lenders are required to share with EFG Borrowers.

# **Legal Disclaimer**

This EFG Web Portal Manual replaces all previous versions issued by the British Business Bank ("BBB").

The EFG Web Portal Manual is a Scheme Document as defined in the EFG Legal Agreement between the Secretary of State for the Department for Business, Energy and Industrial Strategy ("BEIS") and the accredited Lender and is advisory in nature.

In the event of any inconsistency between the guidance within this EFG Web Portal Manual and the terms and conditions within the corresponding EFG Legal Agreement and Supplements, the EFG Legal Agreement and Supplements take precedence. In the event of any inconsistency between the guidance within this EFG Web Portal Manual and the content of the Lender Manual, this Manual takes precedence.

For ease of use, this EFG Web Portal Manual at times uses different terminology to that used within the corresponding EFG Legal Agreement and Supplements. Where terminology differs, a Glossary is provided at the end of the Lender Manual to provide a read across to the corresponding definitions within the EFG Legal Agreement and Supplements. Terms not defined in this EFG Web Portal Manual shall bear the meaning given in the corresponding EFG Legal Agreement and Supplements.

# **Lender Queries and Feedback**

EFG Product Owners within Lender organisations should be able to find answers to most types of EFG operational queries within this EFG Web Portal Manual or by reference to the Lender Manual. In the first instance, EFG-related queries from customer-facing and other internal staff should be directed to the Lender's own EFG Product Owner or inhouse expert area. When dealing with such queries, Product Owners are encouraged to refer to the Lender Manual. Where answers to a query cannot be located within the Lender Manual, EFG Product Owners are encouraged to ask the question "if EFG did not exist, what would our approach to tackling this situation according to our normal commercial criteria and guidelines?"

BBB recognises however that there will still be occasions where Product Owners will wish to raise queries directly with BBB. In such circumstances, brief, simple enquiries can be made via the "Ask BBB" function on the EFG Web Portal (see later in this Manual). For more detailed or complex queries, whether they relate to EFG policy, Eligibility Assessment or any other feature of how the Scheme works, please contact BBB at <u>lenders@british-business-bank.co.uk</u>. BBB will aim to respond to Lender queries within 3 business days of receipt.

Feedback on potential improvements or amendments to EFG design or processes is usually sought during regular BBB/Lender monitoring meetings and via the independent audit process. Notwithstanding this, BBB welcomes feedback from Lenders on any aspect of EFG design and/or operations at any time.

# **1.0 THE EFG SCHEME - AN INTRODUCTION**

EFG has been enabling accredited Lenders participating in the scheme to provide additional debt finance to SMEs since 2009. It can be used where an SME has a sound borrowing proposition that is capable of repayment but inadequate security to meet the Lender's normal security requirements (all assessed according to a Lender's standard serviceability and underwriting criteria). In such a scenario, EFG can provide a Lender with third party security which the SME is unable to provide for itself and in doing so enables the SME to access funding that would otherwise be unavailable. In this way, EFG supports the UK Government in increasing the supply of finance to viable SMEs, which in turn contributes to the growth of the UK economy.

This scheme supports lending of 3 months to 10-year maturity to UK businesses with a turnover of up to  $\pounds$ 41 million<sup>1</sup> which are currently experiencing difficulties in accessing the finance they need. It enables them to secure borrowings of between £1,000 and £1.2 million from accredited Lenders backed by the Government guarantee.

Subject to all eligibility criteria being met, the Enterprise Finance Guarantee (EFG) will provide a 75% Government guarantee to the Lender, thus giving them the confidence to lend to the business in one or more of the following ways:

• For viable SMEs looking for additional funding but lacking the security required by their Lender, EFG can facilitate the granting of additional lending by way of Term Loan, Revolving Credit Facilities, Invoice Finance Top-Up and Asset Finance.

Delivery of EFG, including the decision on whether, or not, it is appropriate to use it in connection with any specific lending transaction, is fully delegated to the participating Lenders. There is no automatic entitlement to receive an EFG facility even if a business believes it satisfies the basic eligibility criteria.

All of the main high street banks plus a number of other lending institutions are participating in EFG – the British Business Bank (BBB) website, <u>http://british-business-bank.co.uk/wp-content/uploads/2014/11/BBB-011114-42-Application-process-and-list-of-lenders.pdf</u> provides a comprehensive list of all participating Lenders.

The BBB is the UK Government's economic development bank, established to increase the supply of finance to SMEs. EFG is managed by British Business Financial Services Ltd, a wholly owned subsidiary of BBB, on behalf of the Secretary of State for (BEIS). BBB sets the policy for EFG, manages performance against overall Scheme capacity, sets Annual Lending Limits for individual Lenders, manages day-to-day operations and monitors each Lender's use of the Scheme. BBB works with accredited Lenders to manage Scheme performance and raise awareness of EFG, to encourage maximum effective use of the Scheme.

<sup>&</sup>lt;sup>1</sup> This figure is revised on an annual basis.

# 2.0 THE EFG WEB PORTAL

# 2.1 Overview

The EFG Web Portal is the primary means of interaction between the Lender and BBB and this interaction is conducted via a secure encrypted web based portal.

- Each Lender can request several Administrator accounts, who in turn can create Lender 'End User' accounts as required.
- Lender 'End Users' are able to access the Web Portal using their specific details and input data as required.
- An audit trail of all transactions is held, and all entries are traceable to a given User.

# For full details of the Administrator role and functions, please see 19.0 ADMINISTRATOR ROLE.

# For details of how to manage 'Experts', 'End' Users and set up new 'End Users' see 19.3 Manage 'Experts', 19.4 Manage Lender Users or 19.5 '+ New User' / (Create a New Lender User) respectively.

Lenders have access to two versions of the Web Portal, a 'Training' and a 'Live' environment. The Training environment duplicates the Live environment in terms of appearance and functionality (except for the colour of the banner). Occasionally the Training environment may be used by BBB and/or Lenders to test or become familiar with the system and any changes, prior to changes being rolled out to the Live environment.

The screenshots in this manual are taken from the Beta (development) system but should replicate (except for any very recent developments) what is in the Live environment. Please see Further Information on page 4 for an explanation as to what Web Browser has been used by BBB for the creation of this manual.

# **2.2 Training Version**

The Training environment allows Users to learn how to use the Web Portal. Data input into this version is not sent to or reviewed by BBB. To differentiate it from the Live environment, the Training version has a vivid pink banner as opposed to the black banner used in the Live environment.

The web address (URL) for the Training version is

### **2.3 Live Version**

The Live version of the Web Portal is where Lenders input and formally record their EFG lending transaction. This information is accessible by BBB who are responsible for monitoring EFG usage by the Lenders. The Live version has a black banner (not pink as per the training environment).

The Web address (URL) for the Live environment is

It is important that Lenders keep the data within the live environment up to date and accurate. For ease of reference, it is advised that the URL, if possible, is saved to the individuals 'Favourites' bar.

# **3.0 GETTING STARTED**

# **3.1 Documentation**

Before any borrowing proposal can be entered on to the Web Portal (Facility Entry), the Lender **<u>must</u>** ensure the following documentation is held for each proposal:

• EFG Data Protection and Disclosure Declaration Form – To be signed by the Applicant and if appropriate, any Personal Guarantor.

This document is accessible on the EFG Web Portal and a template is shown in EFG Asset Finance Lender Manual Annex 4. Details of how best to print the document can be found at 6.5 Printing Documents.

A Data Protection and Disclosure Declaration is also required from all parties providing a personal guarantee for the EFG facility, in case their data needs to be shared with partners of BBB in the future.

# 3.2 Log In

The login screen is shown in screenshot 3.2. To log in to the Web Portal a User will be required to input the following:

- Username
- Password

WEB PORTAL SCREEN 3.2: SIGN IN / LOG IN SCREEN

Username	
Password	
Forgot your password?	Users can re-set their password via this link

# 3.3 Forgotten Password

If the User forgets his or her password – they should select the option 'Forgot your password?'. They will then receive a system generated email which will provide instructions on how to re-set their password. **British Business Bank plc does not have the ability to re-set passwords.** 

Example of the Email content that the User will receive:



Ideally, the web browser/should be closed before clicking the 'Change my password' link that exists within the email received.

Once selected, the User will see the details within screenshot 3.3.

# WEB PORTAL SCREEN 3.3: SET YOUR PASSWORD

New Password	Users enter whatever details they want (minimum of eight characters, mix of upper and lower case and special characters).
Sign In A	Users do NOT 'click' Sign In

Once the User has changed their password, they will automatically progress to the appropriate 'Home' page (depending on whether their Username is specific to a Lender 'End' or 'Admin' User).

If Users forget their Username they can receive a reminder of their Username by selecting 'Forgot your Username' and they will be asked to enter their email address and

provided that is correct, an email will be sent to the user reminding them of their Username. If Administrative Users forget their Usernames (not passwords) then they can contact BBB via the following email address: <u>lenders@british-business-bank.co.uk</u>

# **3.4 Changing a Password**

Once in the system, a User can change their password by selecting 'Change Password' within the 'Home' page. The User should enter their 'new' password and confirm this via the appropriate fields and 'click' the 'Update Password' button. There will be no email received. The details are simply saved. The User can continue as they would normally.

# **4.0 FACILITY STATES**

# 4.1 Facility State Descriptions

Facilities are recorded within the EFG Web Portal as being in one of the `states' listed below.

State	Description
Rejected	Applications that fail to meet the eligibility requirements of EFG.
Eligible	Applications that meet the eligibility requirements of EFG (limited customer details will have been entered at this stage).
Cancelled	Where a Lender has updated the portal following an Eligibility check to confirm that the application is not proceeding.
Incomplete	Applications where entries are incomplete and are awaiting further information.
Complete	Where the Facility Entry has been fully completed but not offered (full customer details have been entered and eligibility has been confirmed).
Offered	Facilities where an offer has been made to the Borrower (a facility letter has been issued to the customer).
Auto-cancelled	Where a facility has been auto cancelled by the system. This occurs when a facility has not been drawn within six-months of the date of offer.
Guaranteed	Facilities which have been drawn and assumed to be guaranteed. It is the payment of the guarantee fee that ensures that the guarantee is in place.
Lender demand	Facilities where the lender has made a demand on the Borrower.
Repaid	Facilities that have been repaid.
Removed	Facilities that have had the guarantee removed.
Auto-removed	Where a demand has been made to the Borrower but no demand to BBB (BEIS) has been made within the required timescale or when the recorded maturity date has been exceeded by 3 months.
Not demanded	Where a demand has been made to the Borrower but a decision has been made not to make a claim against BBB (BEIS).
Demanded	A formal demand has been made by the Lender to BBB (BEIS).
Settled	Facilities where settlement has been made by BBB (BEIS) following a claim on the Guarantee.
Recovered	Any proceeds subsequently recovered that reduce the debt owed by the business and that are due to be paid back to BBB (BEIS) e.g. proceeds from security post claim.

# **5.0 HOME PAGE**

The 'Home' page is displayed when a Lender 'End User' signs in to the Web Portal. This is shown in Screenshot 5.0. The User can return to this page via the text that reads "Enterprise Finance Guarantee" – on placement over the text, the cursor should change to a home and on 'click' the User will be returned to the 'Home' page.

The alternative method to return to the 'Home' page is using the 'Breadcrumb' functionality which will appear in the area highlighted below. This works similarly to the file path that Users will be familiar with in many Microsoft applications.

Enterprise Finance Guarantee	Help - Change Password Logout	
Facility Portfolio New Facility Transfer Facility Reports -	Search Lookup Facility	Other Functions
'Breadcrumbs'	View Facility Portfolio	
Appear here User `Fa	cility' Functions	
Facility Alerts For The Next 6	,	
Eligible facilities which will be removed if not progressed 2	Mew al	
15 Facilities 6 Facilities	20 Facilities	
D days 30 d	deys 60 days	
Facilities which will have the guarantee removed if not drawn	2 View al	
Alert Section	n	
0 days 30 d	days 60 days	
Facilities assumed to have been Repaid due to lack of update	s 🕄 Mewal	
16 Eacilities 37 Eacilities	45 Eacilities	
		Utilisation Section
D days 30	days 60 days	
Agreed tranche drawdown to be recorded		
· · · · · · · · · · · · · · · · · · ·		
D days 300	Days DU days	
Lending Limit Utilisation	Claim Limits	
EFG Core FY2017/18	Phase 1 (FY 2009/10)	
Allocation: \$100.000.000	Claim Limit: £32,957,961	Claim Limit
Usage: £D	Pre-claimed Realisations: £206,719 Settled Amount: \$33,102,504	
Utilisation: 0.00%	Amount Remaining: £62,196	
EEO Boos EV 2018/47	Percentage Remaining: 0%	
EFG Dase FT 2010/17	Phase 2 (FY 2010/11)	

### WEB PORTAL SCREEN 5.0: HOME PAGE / Options Available

Each of the different areas of the 'Home' page will be explained in greater depth in the following sections.

# 5.1 'End User' Facility Functions

The `End User' functions are outlined in the following table. A Lender `End User' can progress a facility from `start' to `finish'.

Function	Description	a for
New facility /start new facility application	The first part of the EFG process in checking whether a proposal meets EFG eligibility criteria	7.0 PROVISIONAL ELIGIBILITY ASSESSMENT
View facility portfolio / Facility portfolio	A list of the facilities in the Lender's portfolio categorised by Facility State and scheme	6.3 Option 3 – (View your) Facility Portfolio or View Facility Portfolio
Generate a Facility report	Generate a report of facilities based on a number of chosen criteria within a defined time period	6.6 Download a 'Facility Report'
Lookup Facility / Search	Locate Facilities using a unique facility reference or via a number of different search criteria	6.1 Option 1 – Lookup Facility (Using the Facility Unique Reference Number) <b>or</b> 6.2 Option 2 – Search (For a Facility) – (Using Other Search Criteria)

# 5.2 Alerts

The Alerts system is designed to help the Lender actively manage their portfolio of EFG Facilities and keep track of any Facilities that are due to be automatically removed from the EFG Web Portal. The EFG Web Portal automatically removes facilities (as being Guaranteed) that are in certain states after a period of 3 or 6 months (depending on the type of the alert/scheme (there will be an additional 10-day period for the offered facilities) without any User update or intervention).

Alert	Description
The number of facilities which will be auto-	Facilities Eligible/Complete - but not yet
removed if not progressed to Offered.	progressed to Offered.
The number of facilities which will be auto-	Facilities Offered but not yet progressed
removed if not progressed to Drawn.	to Drawn or Cancelled.
The number of EFG facilities that will be	Facilities that have progressed beyond
auto removed if not updated to Repaid	their scheduled maturity but have not
within three months.	yet progressed to Repaid.
The number of facilities with upcoming	Facilities with scheduled tranche
tranche drawdowns that are due to be	drawdowns that will need to be updated
drawn.	on the EFG Web Portal, when drawn.
	This is important to ensure that
	Guarantee Fees are accurately collected.

The Alerts section shows facilities (as user action becomes more imminent) using a `traffic light' approach:

- Action required within 10 days (red)
- Action required within 30 days (amber)
- Action required within 60 days (green).

A full list of facilities within each time period can be accessed by selecting the appropriate bars within the bar chart (via  $\frac{1}{2}$  click'). The details will then be exposed in another screen. In addition, all facilities within that alert 'State' regardless of time lapsed can be viewed by selecting the "View All" option.

Note that facilities in the "Offered" state which haven't yet been drawn will continue to be shown for a further 10 days in accordance with the EFG Legal Agreement.



# WEB PORTAL SCREEN 5.2: HOME PAGE / Alert Section

# 5.3 Utilisation

Utilisation shows a Lender their up to date utilisation against their individual `Lending Allocation' under EFG. The following information is shown:

Function Type	Description
Allocation	The Lender's Allocation Limit (i.e. the maximum amount the Lender can lend under the Scheme in that Annual Scheme Period)
Usage	Amount of facilities under Guarantee within the Allocation Limit
Utilisation	Percentage of facilities under Guarantee within the Allocation Limit

There is a "Lending Allocation" given to each Lender for each EFG Lending Period. The Utilisation area within the EFG Web Portal should resemble the following ("EFG Training" within the graphic should be replaced by the appropriate Lending Limit description in the "Live" environment):

Lending	g Limit Utilisation	
EFG Cor	e FY2017/18	
1	Allocation: £100,000,000 Usage: £1,100,000	
	Utilisation: 1.10%	

# 5.4 Claim Limits

Claim Limits shows a Lender their up to date utilisation against their individual 'Claim Limit' under EFG. The following information is shown:

Function Type	Description
Claim Limit	The maximum amount the Lender can Claim for the particular Phase of EFG lending.
Pre-claimed realisations	The Amount of realisations made by the Lender
Settled Amount	The cumulative amount of claims settled by the BBB
Amount Remaining	The amount left to claim following previous settlements by BBB
Percentage Remaining	The percentage of the original Claim Limit remaining after previous settlements by BBB

The Claim Limit area within the EFG Web Portal should resemble the following:

<sup>p</sup> hase 6		
	Claim Limit: £879,472	
	Pre-claimed Realisations: £0	
	Settled Amount: £0	
	Amount Remaining: £879,472	
	Percentage Remaining: 100%	

# **5.5 Other Functions**

There are several 'Other Functions' located on the 'Home' page:

Function	Description	and the second s
Change Password	Change the existing User password	3.4 Changing a Password
Log out	Log out of the EFG Web Portal	N/A
Help Section	Provides access to manuals and other helpful material	5.6 Help Section

# 5.6 Help Section

There are several reference items that can be found via the 'Help' option on the home page which provide help and support for Lenders.

Function	Description	and a second
Ask an Expert	<ul> <li>Each Lender has a given Expert(s)</li> <li>Lender 'End User' queries, if they select this option, will be directed to these individuals (Experts).</li> <li>'Experts' queries however, will be directed to British Business Bank plc.</li> <li>All queries that require British Business Bank's attention – ought to come via the Lender's 'Experts' via 'Ask BBB' and not directly to BBB or its employees. This will ensure that the appropriate BBB team member receives the query.</li> <li>If Lenders deal with internal queries by some other mechanism, then this process remains unaffected and should continue i.e. the 'Ask an Expert' option is simply an alternative escalation mechanism for the Lender's 'End Users'.</li> </ul>	19.3 Manage 'Experts'
Direct Debit Mandate	A blank Direct Debit mandate	
EFG Scheme Manual	The policy document on EFG	
Guarantee Fee Guidance	The guidance for collecting Guarantee Fees	
EFG Facility Agreement Wording	The wording that Lenders need to incorporate into their facility agreements in respect of EFG Facilities	
Personal Private Residence Declaration	The document that the Borrower / Personal Guarantor needs to sign to confirm that they have voluntarily agreed to utilise the proceeds (either sale or re-mortgage) to reduce their exposure in relation to an EFG facility.	

Function	Description	and a second
2007 SIC Code Document	A PDF document that will allow End Users to undertake a comprehensive search via SIC descriptions/older codes and provide the 2007 equivalent code	20.1 SIC 2007 Document
EFG Web Portal Manual	The guidance document for using the EFG Web Portal	

As outlined above, if the Lender 'Expert' is unable to provide an answer to the Lender's End User, then the Lender 'Expert' should contact British Business Bank plc via the 'Ask an Expert' option.

# **6.0 SEARCH OPTIONS**

There are several methods of searching for an EFG Facility from the 'Home' page as shown in screenshot 6.1.

6 WEB PORTAL SC	REEN 6.1: HOME PAGE / Sea	arch Options Option 1
Enterprise Finance Gua	rantee	Help   Change Password Logout
Facility Portfolio New Facili	y Transfer a Facility Reports 👻 Seaton	Lookup Facility
Welcome back.	Option 2	2 Start New Facility Application
Facility Alerts For The	e Next 60 Days	
Eligible facilities which will	be removed if not progressed 🧿	View all
15 Facilities	6 Facilities	20 Facilities
I ALLAN		and the last
0 days	30 days	60 days
Facilities which will have th	e guarantee removed if not drawn 🧿	View all
1	F <mark>a</mark> cility	
0 days	30 days	60 days

# 6.1 Option 1 – Lookup Facility (Using the Facility Unique Reference Number)

The EFG Web Portal generates a Unique Reference Number for each EFG Facility which can be used to locate the facility from the home page as shown in screenshot 6.1.

The User can input the reference number in the appropriate area provided (white elongated oval with the words 'Lookup Facility' in it) and press the return key. If the User clicks within the white oval and presses return – the entire portfolio will be exposed (this should be avoided). The facility reference when being typed will provide several options available when 4 characters have been entered (if a facility contains those 4 characters (auto complete functionality)). If the User selects the Facility from one of the options that become exposed, it is essential the User ensures that they are selecting the correct Facility to update.

Once the appropriate Facility has been selected – or the Facility reference characters have been entered in their entirety (and the User has pressed `return') the Facility Summary screen will be shown for the specified Facility, as shown in 6.1.1: Summary

To access further details - the User will need to select 'Facility Details'.

### WEB PORTAL SCREEN 6.1.1: SUMMARY

Facility Portfolio New	v Facility Transfer a Facility	Reports •	Search	Lookup	) Facility
Home / Facility Portfolio	/ Facility XE9WK2G+01 /				
- acility Sumr	mary for XE9WI	<b>(2G+01</b>			Export CSV
2003.0					
Facility Type: State:	Business Term Guaranteed		_		
Amount:	£35,000.00			Facility Details	
Business name:	business_name				
Modified by:	first_name last_name				
•					
Facility Details Fac	ility Changes View Audit I	_og			
		Bonay Facility	Data Correction		
Change Amount or Tern	ms Demand to Borrower	repay raciity			

# 6.2 Option 2 - Search (For a Facility) - (Using Other Search Criteria)

There are two types of search criteria, 'Basic' and 'Advanced' as shown in screenshot 6.2. Several criteria can be used to refine the search.

The current options available include a search by:

- Legal name of the applicant business
- Trading name
- Company registration number and
- Facility state

The 'Advanced' option allows other criteria such as lending limit, loan amount ranges, maturity date ranges, loan purpose, postcode, modified date range, last modified User and generic field data to be included in the search. The Business Name of the Applicant and the Trading Name search will show results for any word or part of a word contained in the facility details. To select more than one option within the drop-down boxes, use the 'CTRL' key in conjunction with a mouse 'click'.

# WEB PORTAL SCREEN 6.2a: BASIC FACILITY SEARCH

Enterprise Fina	ance Guaran	itee		Help 🔻	Change Password	Logout
Facility Portfolio	New Facility	Transfer a Facility	Reports - Search		Lookup Facility	
Home /						
Search						
From this page you o	an locate an EFG	G/SFLG facility using b	asic or advanced search crite	ria.		
(Tip. If required, you When you have ente	can select more t red your Search o	than one option by usin criteria click on the 'Su	ng the Ctrl and Shift keys in c bmit' button.	onjunction with your mous	e).	
What is the legal nan	ne of the Applicar	nt business?			User e appropriate any on	nters e details i ie (or
What is the trading n	ame?			•//	combinatio fiel	on) of the ds
What is the company	registration num	ber?		•		
What is the Facility?			All states Rejected Eligible Cancelled	•		
What is the lender's t	acility reference?					
Sorting					Prior to subm	nitting th
Select the sort option			Business Name		User can se	elect the
Select the sort order			<ul> <li>Ascending</li> </ul>	Descending	- and dete	ermine
Show Advanced Sec	arch Options				ascendi	ng / a order
		roh Ontions	Search	Ţ	uccontain	goraci
Adva	inced Sea	ren options				

### WEB PORTAL SCREEN 6.2b: ADVANCED SEARCH OPTIONS

#### The Advanced Search Options are:

Advanced	
What is the appropriate Lending Limit?	lender-15 EFG Core FY2017/18 EFG Base FY 2016/17 EFG Base FY 2016/17
Facility from	£
Facility to	٤
Facility date from	dd/mm/yyyy
Facility date to	dd/mm/yyyy
What is the appropriate facility purpose?	Replacing existing finance (original) Buying a business Buying a business overseas Developing a project
What is the post code of the Applicant's main business address?	
Last modified date from	dd/mm/yyyy
Last modified date to	dd/mm/yyyy
Who was the last modified user?	All
Generic lender field 1	
Generic lender field 2	
Generic lender field 3	
Generic lender field 4	
Generic lender field 5	Hide Advanced Options
Hide Advanced Search Options:	
	Search

The Search Results screen will expose all the facilities which match the search criteria as shown in screenshot 6.2.1. To view the facilities, click on the appropriate reference which will then show the 'Facility Summary' Screen for that facility.

WEB PORTAL SCREEN 6.2.1: FACILITY SEARCH RESULTS / Searching on business name `Test'

Enterprise Fir	nance Guarantee			Help 👻 Cha	nge Password Logout
Facility Portfolio	New Facility Tra	ansfer a Facility Reports • S	earch		Lookup Facility
Home / Search /					
Search Ro	esults				
3 <b>159</b> resul	ts found				
Reference	Business name	Trading Name	Amount	Maturity Date	Last Updated
RDB94XJ+01	TJ Ice Creams Ltd		£100,000.00	22 July 2021	22 July 2016
PMN5XJW+02		Trouser Enterprise	£60,000.00	01 March 2018	21 September 2016
2KM6GXK+01	Steff#s Rice		£15,000.00	20 July 2021	22 July 2016
ZVBH2GU+01	Liam Test	trading_name	£40,000.00	16 May 2019	16 June 2016
Y8783ZH-01	business_name	trading			
Q8GM3HA+01	business_name	trading To view fa	acility deta	ails, click the I	acility
49VSMYF+01	business_name	trading	Refer	rence	-
8CYKAFZ+01	business_name	trading			4
66E7N7U+01	business_name	trading_name	£66,500.00	15 April 2016	10 December 2014
D5HZCWG+01	business_name	trading_name	£735,000.00	09 September 2021	31 August 2012
KFTFGLY+01	business_name	trading_name	£132,500.00	06 September 2017	15 December 2014
FAZBB85+01	business_name	trading_name	£20,000.00	05 April 2017	16 December 2014
C7PMR8T+01	business_name	trading_name	£125,500.00	24 April 2017	15 December 2014
PSEPWSB+01		terrational management	620.000.00	08 October 2017	
	business_name	trading_name	230,000.00	00 OCIODEI 2017	11 December 2014
WLQQRUN+01	business_name	trading_name	£61,500.00	28 November 2017	11 December 2014 15 December 2014
WLQQRUN+01 D9T2AX4+01	business_name business_name business_name	trading_name trading_name trading_name	£61,500.00	28 November 2017 28 March 2023	11 December 2014 16 December 2014 11 December 2014

# 6.3 Option 3 - (View your) Facility Portfolio or View Facility Portfolio

The User can select either 'View Facility Portfolio' or 'Loan Portfolio' links from the Home Page.

The 'Facility Portfolio' screen will then be displayed as shown in screenshot 6.3. To view facilities within each 'Facility State', the User must click on the light blue numbers within each column. This will then display facilities in a similar format to the 'Search Screen' as detailed in screenshot 6.2.1. To access the appropriate details, the User must click the facility reference – once the cursor reverts to a  $\sqrt[12]{}$ .

WEB PORTAL S	SCREEN 6.3:	FACILITY	PORTFOLIO
--------------	-------------	----------	-----------

Enterprise Fina	ince Guarar	itee			Help - Change F	assword Logout
Facility Portfolio	New Facility	Transfer a Facility	Reports • Search		Loo	kup Facility
Home /						
Facility Po	ortfolio					
State			Legacy SFLG	SFLG	EFG	Total
Rejected			315	241	676	1232
Eligible			0	0	15	15
Cancelled			1413	626	<b>e</b> 2100	4139
Incomplete			0	0	18	18
Completed				n	40	40
Offered			To vi	ew the por	tfolio by sta	te / scheme
Guaranteed			click	on the light	t blue numb	er within eac
Lender Demand					column	

# 6.4 Facility Summary Screen

For each facility, the 'Facility Summary' screen as shown in screenshot 6.4 can be accessed following a search (see 6.1 Option 1 – Lookup Facility (Using the Facility Unique Reference Number), 6.2 Option 2 – Search (For a Facility) – (Using Other Search Criteria) or 6.3 Option 3 – (View your) Facility Portfolio or View Facility Portfolio).

WEB PORTAL SCREEN 6.4: FACILITY SUMMARY



For each facility, there are summary details which can be viewed immediately, facility details/changes and audit log details that can be viewed via the appropriate button and other 'Actions' that can be undertaken by the User, dependent on the state of the facility.

# 6.4.1 Facility Summary Options

For every facility on the EFG Web Portal, the following 'Details' can be viewed at any time from the Facility Summary screen.

Action	Details
View Audit Log	Details of the User who has input / amended the facility
View Facility Details	Details of the facility that have been input
View Facility Changes	Details of any changes made to the facility

# 6.4.2 Actions

The 'Actions' available will vary depending on the 'Facility State'. See the relevant sections for the 'Actions' available for each Facility State (starting Section 8.0 ACTIONS AFTER ELIGIBLE)

# **6.5 Printing Documents**

Throughout the EFG Web Portal, there are several documents that can be generated. To print the documents in the web browser IE11 there are several options, as shown in screenshot 6.5. As the documents generated are in a pdf format, if copying and pasting into MS word or similar, Users may experience some issues with regards to alignment and formatting.





# 6.5.1 Saving PDF Documents

Using IE11 – and the tools 'Cog' option outlined in 6.5, the User can also save pdf versions of documents e.g. the Information Declaration Form. Users may need to save the document and forward to another colleague within the organisation – so by saving the document the User will be able to attach the document to an email.

SCHEDUL	E 1 : FORM OF INFORMA	Full screen F11 Save as Ctrl+S Find on this page Ctrl+F Suggested Sites	Print File Reform (100%) Safety Add site to Start menu View downloads Ctri+J
Lender organisation:	lender-15		Manage add-ons F12 Developer Tools
Facility type: Business name:	Business Save via tools	`Cog′ (dropdowns	are exposed)
EFG/SFLG reference:	UNM62P3+02		About Internet Explorer
Loan amount:	£100,000.00		
System generated identifi What is the legal name of	cation reference the Applicant business?	UNM62P3+02 BNM Ltd	
What is the tradiunder another Hover	in the document – click th	e `save' icon	
What is the leg		ted C	ompany (LTD)
What is the Applicant's Co applicable)?	ompany Registration Number (if	09876543	

### WEB PORTAL SCREEN 6.5.1: SAVING A DOCUMENT



From the Home page, the User can generate a Facility report. Once the appropriate variables have been selected by the User and submitted (via the blue submit button) - the report can be downloaded by clicking on 'Download Report'. This can then be opened by selecting 'Open' or saved by selecting 'Save' or 'Save as' as shown in screenshot 6.6. The file if simply saved will be saved as a '.csv' file as <date>\_facility report. If opened, it will be opened in Excel **but Users will need to save as an Excel file type if this is their preferred format.** 

Also see

17.2.1 Generate Facility Report

# WEB PORTAL SCREEN 6.6 DOWNLOAD REPORT EXTRACT - OPEN OR SAVE FILE

Facility Portfolio New Facility Transfer	r a Facility Reports • Search Lookup Facility
Home / Facility Report /	
Facility Report Summar	ry
This page summarises the results of your facility criteria.	report search criteria. You can download the report or perform a fresh search using edited or new
Criterion	Value
The Scheme Facility Letter start date for your re	once, the criteria have been entered and
The Scheme Facility Letter end date for your rep	submitted – the user can select 'Download
The 'created' start date for your report	Report'. In IE11 there is the option to 'Open' /
The 'created' end date for your report	'Save' and 'Cancel'. The dropdown to the side of
The 'last modified' start date for your report	the `Save' option – allows the user to `Save as'
The 'last modified' end date for your report	i.e. to rename the file and save to their preferred
Facility type(s)	location.
Loan state(s)	
Loan state(s) Lender organisation	lender-15
Loan state(s) Lender organisation Loan Type(s)	lender-15
Loan state(s) Lender organisation Loan Type(s) Phase(s)	lender-15 EPS Phase 7 (FY 2015/16)
Loan state(s) Lender organisation Loan Type(s) Phase(s)	lender-15 EPG Phase 7 (FY 2015/16)

# 7.0 PROVISIONAL ELIGIBILITY ASSESSMENT

# 7.1 Completing the Provisional Eligibility Assessment

From the Home page select 'New Facility' or 'Start New Facility Application' as shown in screenshot 7.1.

### WEB PORTAL SCREEN 7.1: HOME PAGE / New Facility – Start New Facility Application

Enterprise Finance Gua	rantee	Help - Change Password Logout
Facility Portfolio New Facilit	y Transfer a Facility Reports - Search	Lookup Facility
Velcome back,	Check Provision Eligibility	Start New Facility Application
Facility Alerts For The	e Next 60 Days	(Verman)
Eligible facilities which will i	de removed il nor progressed	view ail
15 Facilities	6 Facilities	20 Facilities
I JULIE		and the second
0 days	30 days	60 days

Various details relating to the Applicant and the Facility are requested. At this stage, no name or address details of the borrower are requested and therefore the provisional eligibility check is anonymous.

The Web Portal will determine whether an applicant is provisionally 'Eligible' or 'Ineligible' for an EFG Facility. At the level of the individual transaction the delivery of EFG, including Eligibility Assessment is fully delegated to the accredited Lender. In the event of any doubt by the Lender, provisional eligibility should be checked on line via the EFG Web Portal at the earliest opportunity to avoid any potential wasted effort by the Lender or Applicant.

### WEB PORTAL SCREEN 7.1.1: WHAT TYPE OF FACILITY IS REQUIRED?

Enterprise Finance Guarantee					Help + C	hange Password Lo	ogout
Facility Portfolio	New Facility	Transfer a Facility	Reports +	Search		Lookup Facility	
Home /							
What type	e of facil	itv is reaui	red?				

Asset Finance Facility

Lenders will only see the Types of facilities that they have been accredited to use. If a Lender has been accredited to use more than one type of lending then they will need to select the appropriate type for the lending being undertaken. Once the type of facility has been selected you will be taken to the Provisional Eligibility screen.

The first four questions on this screen are declarations that the Lender must complete and can be seen on the following page, screenshot 7.1.2.

# WEB PORTAL SCREEN 7.1.2: CHECK PROVISIONAL ELIGIBILITY

		tee			 icip	hange Password
Facility Portfolio	New Facility	Transfer a Facility	Reports +	Search		Lookup Facilit
Signed in success	sfully.					
Home /						
Provision	al Eligibil	lity				
Declaration b	y Lender					
)ther than in resp lable and service Credit and Under	ect of the availate able, as assess writing Guideline	ability of security, ar sed according to you es.	re the Applica ur Standard C	nt's plans ommercial		
O Yes Following Due En Enterprise Financ acility?	quiry are you pr e Guarantee, to	No Pepared, subject to t provide the Applica	the backing of ant with the pr	the oposed		
<ul> <li>Yes</li> <li>Following Due En</li> <li>Enterprise Finance</li> <li>facility?</li> <li>Yes</li> </ul>	quiry are you pr e Guarantee, to	No	the backing of ant with the pr	the oposed		
<ul> <li>Yes</li> <li>Following Due En</li> <li>Enterprise Finance</li> <li>facility?</li> <li>Yes</li> </ul>	quiry are you pr e Guarantee, to	No Prepared, subject to t provide the Applica     No	the backing of ant with the pr	the		
<ul> <li>Yes</li> <li>Following Due En</li> <li>Enterprise Finance</li> <li>acility?</li> <li>Yes</li> <li>O you confirm the</li> <li>he Applicant's se</li> </ul>	quiry are you pr e Guarantee, to at, even after ta curity would oth	No Pepared, subject to t provide the Applica     No     No king any available s orwise provent a fa	the backing of ant with the pr security, the ir cility from boi	the oposed adequacy of g provided		
<ul> <li>Yes</li> <li>Following Due En Enterprise Finance facility?</li> <li>Yes</li> <li>Yes</li> <li>Do you confirm the the Applicant's se except with the base</li> </ul>	quiry are you pr e Guarantee, to at, even after ta curity would oth acking of the En	No Pepared, subject to t provide the Applica     No     No king any available s orwise prevent a fa terprise Finance Gu	the backing of ant with the pr security, the ir cility from boin arantee?	the opposed adequacy of ig provided		

# **DECLARATION BY LENDER**

Question Number in 7.1.2	Question	Required Input	Comments
1	Other than in respect of the availability of security, are the Applicant's plans viable and serviceable, as assessed according to your Standard Commercial Credit and Underwriting Guidelines?	Yes or No	To be eligible for EFG, the answer must be "Yes"
2	Following Due Enquiry are you prepared, subject to the backing of the Enterprise Finance Guarantee, to provide the Applicant with the proposed Facility?	Yes or No	To be eligible for EFG, the answer must be "Yes"

Question Number in 7.1.2	Question	Required Input	Comments
3	Do you confirm that, even after taking any available security, the inadequacy of the Applicant's security would otherwise prevent a Facility from being provided except with the backing of the Enterprise Finance Guarantee?	Yes or No	To be eligible for EFG, the answer must be "Yes"
4	Do you confirm that the Applicant is not a business which is, or likely to become, unable to meet its obligations as they fall due (whether through its own resources or with the funds it is able to obtain from its shareholders or creditors)?	Yes or No	To be eligible for EFG, the answer must be "Yes"

After completing the "Declaration by Lender" the High Level Eligibility screen will appear as shown in screenshot 7.1.3

### WEB PORTAL SCREEN 7.1.3: HIGH LEVEL ELIGIBILITY CHECK

5	Is the Applicant an SME?	
$\bigcirc$	⊖ Yes	O No
6	Is the turnover of the business (group, the business (group) turnover generat	) less than £41m and is more than 50% of ted from trading activity?
	⊖ Yes	O No
7	Including this application, will the total business' (group's) current financial ye less than £1.2 million?	EFG facilities drawn in the ear plus two previous financial years be
	O Yes	O No
8	Is the facility term 10 years or less for 5 years or less for facilities of £600,00	facilities up to and including £600,000 or 01 to £1,200,000?
	O Yes	O Nu
9	Is the Applicant active and do they op Services, Primary and Secondary Edu Public Sector Organisation.	erate in the following sectors? Financial ucation, Membership Organisation or
	⊖ Yes	O No

High Level Eligibility Check

10	Will the facility be used to support activ Agriculture, Fisheries and Aquaculture, sectors)	ities in any of the following sectors? Road Freight (restrictions apply in the	se
	⊖ Yes	O No	
11	Is the guarantee to be used exclusively the UK or to finance an export transact	within a business operating outside of ion?	
	⊖ Yes	O No	
12	Is a Principal Private Residence to be o of this facility?	charged in connection with the granting	
	⊖ Yes	O No	
13	Has the Applicant received other de mi years?	nimis State aid within the last three	
	O Yes	O No	
14	Is the proposed Asset Finance deal Hir	e Purchase or a Finance Lease?	
$\smile$	O Yes	O No	
	This is a generic check against the fundan entered subsequently takes precedence for	nental EFG eligibility criteria. Any information or the purpose of determining eligibility.	specific to the business and the proposed facility
		Check	

# ABOUT THE BORROWER AND THEIR FACILITY

# HIGH LEVEL ELIGIBILITY ASSESSMENT

Question Number in 7.1.3	Question	Required Input	Comments
5	Is the Applicant an SME?	Yes or No	To be eligible for EFG, the answer must be "Yes"
6	Is the turnover of the business (group) less than £41m and is more than 50% of the business (group) turnover generated from trading activity?	Yes or No	To be eligible for EFG, the answer must be "Yes"

Question Number in 7.1.3	Question	Required Input	Comments
7	Including this application, will the total EFG Facilities drawn in the business' (group's) current financial year plus the two previous fiscal years be less than £1.2million?	Yes or No	To be eligible for EFG, the answer must be "Yes"
8	Is the term of the facility 10 years or less for Facilities up to £600k or 5 years or less for Facilities between £600,000 and £1.2 million?	Yes or No	To be eligible for EFG, the answer must be "Yes"
9	Is the Applicant active and do they operate in the following sectors: Financial Services, Primary and Secondary Education, Membership Organisation, or Public Sector Organisation?	Yes or No	If this is answered `Yes' a further question drops down.
9a	Is the purpose of the application within one of these sub-sectors?  Banks Building Societies Insurance Reinsurance Primary education General secondary education Activities of business, employers and membership organisations Activities of trade unions Activities of religious organisations Activities of political organisations Activities of political organisations Activities of road freight transport by hauliers Purchase / refinance of fishing vessels Primary Production, Processing and Marketing of Agricultural Products	Yes or No	If this question is answered 'Yes' the facility is 'Ineligible'; if 'No' ok to continue.

Question Number in 7.1.3	Question	Required Input	Comments
10	Will the Facility be used to support activities in any of the following sectors? Agriculture, Fisheries and Aquaculture, Road Freight (Restrictions apply in these sectors)	Yes or No	If Yes "Lower maximum permitted guaranteed facility values apply to these sectors". If No – no restrictions
11	Is the guarantee to be used exclusively within a business operating outside of the UK or to finance an export transaction?	Yes or No	To be eligible for EFG, the answer must be `No'
12	Is a Personal Private Property to be charged in connection with the granting of this facility?	Yes or No	To be eligible the answer must be NO.
13	Has the Applicant received other <i>de minimis</i> State aid within the last three years?	Yes or No	If Yes – "Total <i>De Minimis</i> State Aid received in any rolling three-year period is limited to €200,000. The presence of other Aid may therefore limit the extent to which EFG can be used to facilitate the provision of finance to the Applicant
14	Is the proposed Asset Finance deal, Hire Purchase or a Finance Lease?	Yes or No	If No – the facility is ineligible.

Once all fields have been completed, click the "Check" button. Any errors in completing the various data fields will be highlighted as shown in 7.1.4.

# WEB PORTAL SCREEN 7.1.4: ERROR MESSAGE

Yes	O No	
High Level Eligibility Cher	:k	
Is the Applicant an SME?	•	Error Message
O Yes	O No	
is not included in the list		-

# 7.2 Facility Status - Eligible or Rejected

When the High-Level Eligibility Check is complete, the Web Portal will provide one of three responses:

- Facility is Eligible (Provisionally Eligible)
- Facility is Ineligible
- Facility details are missing / error messages will highlight the areas that need attention

**'FACILITY IS ELIGIBLE'** - If all the High-Level Eligibility Criteria are satisfied, the system will indicate that the Facility meets the eligibility criteria for EFG and will be saved as 'Eligible' as shown in screenshot 7.2. At this point a '**Unique Reference Number'** will be allocated. It is important that this is recorded for future reference. The Facility will not be completely Eligible until

### WEB PORTAL SCREEN 7.2: FACILITY IS ELIGIBLE / System Response

Enterprise Fina	ance Guarar	ntee			Help +	Change Password	Logout
Facility Portfolio	New Facility	Transfer a Facility	Reports •	Search		Lookup Facility	
Home / Facility Po	rtfolio / Facility Z	ENL6M9+01 /					
Facility is	eligible	•			Decision		
Your facility reference	e is: ZENL6M9+(	и					
This page confirms the made.	nat your applicati	on is most likely to be e	eligible. You wil	I need to comple	ete the Facility Entry pro	cess before a final decisi	on can be
View Facility Summ	nary						
This eligibility decisio	n can be e-maile	d for convenience (for	internal use on	y).	Send d	ecision via e-	-mail
le	Email				_		
Return to	Send						
Facility							
Sammary							

On returning to the Facility Summary screen – the User will see the following:
## WEB PORTAL SCREEN 7.2.1: FACILITY IS ELIGIBLE / Summary Screen / Next Steps

Enterprise Finance Guarantee	Help - Change Password Logout
Facility Portfolio New Facility Transfer a Facility Reports -	Search Lookup Facility
Home / Facility Portfolio / Facility ZENL6M9+01 /	
Facility Summary for ZENL6M9+01	To review details already entered - select 'Facility Details'
Amount: <not assigned=""> Business name: <not assigned=""> Last modified: 29/03/2017 09:52:15 Modified by: Facility Details Facility Changes View Audit Log Facility Entry Cancel Facility</not></not>	To cancel the facility – select
To progress to the next stage – select 'Facility Entry'	Cancel Facility

The details within screenshot 7.2.1 can be recalled from the Home Page by using the 'Search Functions' as detailed in Section *6.0 SEARCH OPTIONS*. Eligible facilities will remain on the Web Portal for 6 months before being automatically removed if not progressed.

If one or more of the eligibility criteria are not satisfied, the Web Portal will show the Facility as 'Ineligible' and list the reason(s) why. The Facility will be saved as 'Rejected', as shown in screenshot 7.2.2.

## WEB PORTAL SCREEN 7.2.2: FACILITY IS INELIGIBLE - Reasons for Rejection

Enterprise Finance Guarantee	Help - Change Password Logout
Facility Portfolio New Facility Transfer a Facility Reports - Search	Lookup Facility
Home / Facility Portfolio / Facility UBUVXZ8+01 /	Reason(s) for
Facility is ineligible	rejection
Your facility reference is: UBUVXZ8+01	
Your facility application was rejected for the following reasons:	
<ol> <li>Turnover is greater than 5.41 million. The size of business eligible to benefit from Er- million is intended to accommodate the majority of Small and Medium-Sized Enterpr assessment is taken from the most recent information available to the Lender about Lender in making the commercial decision to lend.</li> <li>A business cannot borrow more than £600,000 for longer than 5 years; or A busines (inclusive) under the Enterprise Finance Guarantee (EFG).</li> <li>Although a business may benefit from EFG on more than one occasion, and may ha outstanding balances and/or active available limits of the Applicant's current EFG fac This page confirms your application is not eligible for EFG and cannot be progressed and View Facility Summary</li> </ol>	In a determined by furnover, the maximum furnover limit of £41 ises (SMEs). The furnover figure used in the eligibility the Applicant and should be the same as that used by the s may only borrow between £1,000.00 and £1,200,000.00 we more than one EFG-backed facility at any one time, the total cilities may not exceed £1 million (£1.2 million) at any one time. y further.
This eligibility decision can be e-mailed for your convenience (for internal use only). Email	Email decision
Send	

Once a facility has been 'Rejected', it is not possible to amend the details (the system will, however, allow Users to enter details that are missing before rejection). Therefore, if a Facility has been rejected due to the incorrect details being input (e.g. wrong purpose being selected) a new eligibility check will be required. As with an 'eligible' facility – there is the functionality to email a colleague with the EFG Web Portal's decision.

## 7.3 Eligibility Decision - Internal Email Option

The eligibility decision can be emailed internally within the Lender's organisation for convenience but **should not be used to communicate directly with applicants.** 

#### 7.4 View Facility Summary

To proceed to the 'Facility Summary' screen, select 'View Facility Summary'. To revert to the 'Home' page select the text 'Enterprise Finance Guarantee' at the top of the page or utilise the 'breadcrumb' functionality.

# **8.0 ACTIONS AFTER ELIGIBLE**

## 8.1 Actions Available

If the facility is in the 'Eligible' state then the 'Facility Summary' will show the following options:

Action	Details
Facility Details	To view the details of the Facility
Facility Changes	To view the changes made to the Facility
View Audit Log	To view audit details specific to the Facility
Facility Entry	To input the details of the Facility
Cancel Facility	To remove this entry. There is no requirement to remove
	ELIGIBLITY CHECKS as the Web Portal will automatically delete any
	entry which has not been amended for 6 months.
Data Protection	To print off the Data protection and Disclosure Declaration
and Disclosure	documents
Declaration	

## WEB PORTAL SCREEN 8.1: DETAILS AND ACTIONS FOR AN ELIGIBLE FACILITY

Enterprise Finance Guarantee	Help - Change Password Logout
Facility Portfolio New Facility Transfer a Facility Reports - Search	Lookup Facility
Home / Facility Portfolio / Facility ZENL6M9+01 /	
Facility Summary for ZENL6M9+01	Export CSV
Facility Type:       Business Term         State:       Eligible       Current Facility         Amount: <not assigned="">       Current Facility         Business name:       <not assigned=""></not></not>	y State
Last modified: 29/03/2017 09:52:15 Modified by:	
Facility Details     Facility Changes     View Audit Log       Facility Entry     Cancel Facility       Data Profession and Disclosure Declaration	
Select Facility Entry to proceed	

## 8.2 Facility Entry

'Facility Entry' is the process where the full details about the Applicant and the Facility are input. A Lender requires an EFG "Data Protection and Disclosure Document" signed by the Applicant before progressing to this stage (see *3.1 Documentation*).

## WEB PORTAL SCREEN 8.2.1: FACILITY ENTRY SCREEN

Er	nterprise Fina	nce Guaran	tee			Help	●
	Facility Portfolio	New Facility	Transfer a Facility	Reports +	Search		Lookup Facility
1	Home / Facility Por	tfolio / Facility Z	ENL6M9+01 /				
F	acility En	itry					
Fro	om this page you ca we received the Dat	an complete the a ta Protection and	application for the Gov Disclosure Declaratio	ernment Guara n signed by the	intee. Before ente Applicant and cl	ering any further info hecked the box by v	ormation on this page, the lender mus vay of confirmation.
Fol	llowing completion d if agreed the appl	of the Facility En lication can be pr	try sections of the app ogress to 'Offered'.	lication an indi	cation of whether	the proposed Sche	me Facility is eligible will be returned
Pleter	ease note that all th rms agreed with the	e information wit Applicant as it c	hin Facility Entry can t annot subsequently be	be revised, how e changed.	ever before prog	ressing to Offered t	he information must represent the fina
Be Pro	fore proceeding, ple otection and Disclos	ease confirm tha sure Declaration	t the Scheme's signed has been received.	Data O Y	′es () No		
В	usiness Infor	mation					
W	hat is the legal nam	e of the Applican	t business?				
Wh	hat is the trading na der another busines	ame of the Applic ss name?	ant if the Applicant tra	des			
w	hat is the legal form	of the Applicant	?	Ple	ease select		
Wh ap	hat is the Applicant's plicable)?	s Company Regi	stration Number (if				
W	hich Standard Indus	strial Classificatio	n (SIC) code from the	UK Ple	ase select		
Sta	andard Industrial Cl ctor in which the gu	assification 2007 aranteed facility	best describes the bu will be used?	isiness			
Wł Ap	hat is the current an oplicant is a Group (	nnual turnover of Company, the ag	the Applicant (or, if the gregate Group turnove	e £ er)?			
ls ( tra	(or will) more than 5 iding activity?	50% of the above	turnover generated b	y OY	′es ⊖ No		
VVP	hat is the commenc siness?	ement of trading	date of the Applicant	dd/	mm/yyyy		
Wh ins ent	hat is the postcode stances where the A ter the lender's bran	of the Applicant's Applicant's postco nch postcode).	s main business addre ode is not available ple	ss? (In ease			
(Fo	or banks only) What siness centre which	t is the Sort Code n originated this a	e of the bank branch o application? (nnnnn)	r			

The data entered here will confirm Eligibility as it should reflect the Yes or No responses given in the Provisional Eligibility Check. It is therefore important to ensure the information is entered accurately.

Should any of the information change this can now be amended up until the time a facility is drawn (see later)

## **BUSINESS INFORMATION**

Question Number in 8.2.1	Question	Required Input	Comments
1	Before proceeding, please confirm that an EFG Data Protection and Disclosure Declaration signed by the Applicant has been received.	Radio Button	A signed form is required
2	What is the legal name of the Applicant business?	Name of Business	The system can accept relatively long Business names (approx 90 characters). If names are longer than 90 characters then where possible, the end Users must use abbreviations and other characters if possible i.e. "Ltd" / "&"etc.
3	What is the trading name of the Applicant if the Applicant trades under another business name?	Trading Name of Business	Optional if the applicant uses a different trading name
4	What is the legal form of the Applicant? <u>DROP DOWN MENU</u> Sole Trader Partnership Limited-liability Partnership (LLP) Private Limited Company (LTD) Public Limited Company (PLC) Other	Select the apropriate legal form	
5	What is the Applicant's Company Registration Number (if applicable)?	Companies House Registration Number	Required input for a LTD or LLP
6	Which Standard Industrial Classification (SIC) code from the UK Standard Industrial Classification 2007 best describes the business sector in which the guaranteed facility will be used?	Select the most appropriate SIC code	

Question Number in 8.2.1	Question	Required Input	Comments
7	What is the current annual turnover of the Applicant (or if the Applicant is a Group Company, the aggregate Group turnover)?	Annual Turnover	Use the most recent accounts or Management Information to determine the Annual Turnover Annual Turnover should be less than £41m If part of a group, use the consolidated group accounts to determine turnover For Start Ups, use forecast turnover for the first year of trading
8	Is (or will) more than 50% of the above turnover be generated by trading activity?	Radio Button	If 'No' the facility will be ineligible.
9	What is the Commencement of Trading Date of the Applicant business? (dd/mm/yyyy)	Date the business started trading	Needs to be input in dd/mm/yyyy format. Including the // - The date cannot be more than 6 months in the future. Estimates of date and month are acceptable when only the year is known.
10	What is the postcode of the Applicant's main business address?	Postcode	If the Applicant's postcode is not recognised (e.g. for a new property) enter the Lender's postcode.
11	(For banks only) What is the Sort Code of the bank branch or business centre which originated this loan application?	Sort Code in number format (nnnnn) with no spaces	For bank use only where the branch has a Sort Code. No spaces or separators are required.

#### WEB PORTAL SCREEN: FACILITY ENTRY SCREEN 8.2.2 (CONT)

£

£

£

£

£

£

€

£ 0.00

⊖ Yes ⊖ No

0.00



#### Facility Information

financed?

What is the value of any deposit / advance rentals being taken?

What is the cash purchase price - excluding VAT - of the asset being

What is the value of part exchange?

What are the installation costs?

What is the original balance financed of the finance facility to be provided?

What is the residual value to the lender of the asset being acquired or hired?

Is any additional security (e.g. personal guarantee or charge over other assets) being taken from the Applicant specifically in connection with providing this EFG Scheme Facility?

The initial value of the facility covered by the EFG guarantee is...

Repayment profile

for?

What is the term of the facility for which the guarantee is required?

Will the amount guaranteed amortise over or remain fixed (bullet payment) throughout the term?

Value of De Minimis State Aid applicable to this facility (in Euro)

What is the principal purpose for which the Scheme Facility will be used

Which category best describes the asset being acquired / hired?

What type of agreement will be supported by the Guarantee?

 ☐ Is the total value of the Applicant's or, if the Applicant is a Group Company, the relevant Group's de minimis State Aid for the last three years (including that arising from this application) less than €200,000?
 Please select
 Please select

0.0

The amount will automatically update accordingly.

Repay to zero
 Repay to balloon

years

Amortising
 Fixed

Override Guarantee cover percentage? By enabling this option you will be able to input a specific percentage for the balance financed.

months

%

Lender's facility reference

Please enter the fixed net yield applicable to this facility:

How was this facility introduced to the Lender?

Please select

%

0.0

×

Question	Question	<b>Required Input</b>	Comments
Number			
12	What is the cash purchase price	Amount of	
	- excluding VAT - of the asset	purchase price –	
	being financed?	ex VAI	
13	What are the installation costs? (if not included in the above)	Enter amount	
14	What is the value of any deposit / advance rentals being taken?	Enter the amount of deposit or advance rentals.	Enter amount
15	What is the value of part exchange?		
16	What is the original balance financed of the facility to be provided?		Calculated automatically from inputs above
17	What is the residual value to the lender of the asset being acquired or hired?	Amount of residual value	
18	Is any additional security being taken from the Applicant specifically in connection for this facility?	Radio Button	Yes or No
18a	If Yes the answer to the above – the following questions appear.		
18a 1	For the purposes of the lending decision what value is assigned to the additional security taken?	Amount of security	The security value for any security taken in connection with the EFG facility
18a 2	Please select the principal type of asset over which a charge has been taken to provide security:		
	Residential property other than PPR; Commercial Property; Shares and other securities; Cash on deposit; Plant, machinery or other business equipment; Raw materials or stock; Personal vehicle, boat or other asset; Personal Life Insurance or other policy; Debenture or Floating Charge; Personal Guarantee – Supported; Personal Guarantee - Unsupported; Other		
19	The initial value of the facility	None	
20	Override Guarantee cover percentage? By enabling this option you will be able to input a specific percentage for the balance financed. The amount will be updated automatically.	Tick box	

Question Number in 8.2.2	Question	Required Input	Comments
21	Repayment Profile	Radio button Repay to zero or Repay to Balloon	If Repay to Balloon selected a drop down box appears for the value of the Balloon Payment to be entered.
22	What is the term of the Facility for which the Guarantee is required?	Term of facility	Can be between 3 months and 10 years for facilities up to £600,000 and 3 months and 5 years for facilities more than £600,000
23	Will the amount guaranteed amortise or remain fixed throughout the term of the facility?	Amortising or Fixed	
24	Value of <i>de Minimis</i> State aid applicable to this facility (in Euro)	State Aid Calculation button	The amount of <i>de</i> <i>minimis</i> State aid will be pre-filled after completion of the calculation. This will be included within the State aid letter
25	Is the total value of the Applicant, or if the Applicant is a group company, the relevant Group's <i>de Minimis</i> State aid for the last 3 years (including that arising from this application) less than €200,000	Tick box	
26	What is the principal purpose for which the Scheme facility will be used? <u>DROP DOWN MENU</u> Purchasing / hiring specific equipment or machinery; Purchasing / hiring licences, quotas or other entitlements to trade;	Drop down	Select appropriate field

Question Number	Question	<b>Required Input</b>	Comments
IN 8.2.2			
27	the asset being acquired / hired?		
	Dropdown options: Furniture & fittings Cars / taxis Construction equipment Light commercial vehicles Materials handling Garage equipment Refrigeration Catering / cleaning Hair and beauty equipment Agricultural / farming / livestock Gymnasium / sports / leisure equipment Vending equipment Vending equipment Heavy commercial vehicles / trailer Buses & coaches Cranes Industrial plant and machinery Computer equipment / technology / telecoms (hardware and software) Dental / medical / optical equipment / scientific / health / vetinary Broadcast media equipment and		
28	What type of agreement will be supported by the Guarantee?	Hire Purchase or Finance Lease	
29	Lender's facility reference		The Lender may enter their account reference for the facility
30	Please enter the fixed interest rate applicable to this facility	Enter a number specific to the interest percentage	This needs to be the interest rate used to calculate the repayment amounts. Need to enter the percentage rate – no need to enter the % sign i.e. for 5% enter 5.

Question Number in 8.2.2	Question	Required Input	Comments
31	How was this facility introduced to the Lender? Dropdown options: Accountant; Broker – NACFB; Broker – other; Customer referral; Existing customer; Solicitor; Other	Select appropriate option	

## WEB PORTAL SCREEN: 8.2.3 FACILITY ENTRY SCREEN (CONT)

## Lender Information

32	What is the Lending Limit against which this facility is to be allocated? (Note that the date of the Scheme Facility Letter must fall within the validity of the Lending Limit)	EFG Core FY2017/18
/	Enter any lender specific information to be captured for this /application. (For optional internal use). Field 1.	
33	Enter any lender specific information to be captured for this application. (For optional internal use). Field 2.	
	Enter any lender specific information to be captured for this application. (For optional internal use). Field 3.	
	Enter any lender specific information to be captured for this application. (For optional internal use). Field 4.	
	Enter any lender specific information to be captured for this application. (For optional internal use). Field 5.	
	Submit	Save as Incomplete

#### LENDER INFORMATION

Question Number in 8.2.3	Question	Required Input	Comments
32	What is the Lending Limit against which this facility is to be allocated? (Note that the date of the Scheme Facility Letter must fall within the validity of the Lending Limit)	None	Pre-filled. However the date of the Scheme Facility Letter must fall within the period of the Lending Limit being used
33	Enter any Lender specific information to be captured for this application. (For optional internal use). Fields 1-5	Free format	These fields can be used to capture other data if a Lender desires / or must be used depending on the Lender and the Loans state.

## 8.3 State Aid

## WEB PORTAL SCREEN 8.3: STATE AID SCREEN

State aid is purely a function of the Facility Amount and Facility Term and the pound sterling / euro exchange rate.

Enterprise Fina	ance Guaran	itee			Help -	Change Password	Logout
Facility Portfolio	New Facility	Transfer a Facility	Reports *	Search		Lookup Facility	
Home / Facility Po	ortfolio / Facility 2	YJWPRK+01 /					
State Aid	Letter						
INFORMATION YOU I	nay enter option	al details for the State .	Aid letter, which	n will appear in the letterhead.			
Applicant r	name						
Applicant addre	ess 1						
Applicant addre	ess 2						
Applicant addre	ess 3						
Applicant addre	ess 4						
Applicant post	code						
Letter	date						
	Genera	ate State Aid Letter					

## 8.4 Forms to be sent to the Applicant

Once the above information has been input, the Web Portal will confirm that the facility has been entered as shown in screenshot 8.4.

### WEB PORTAL SCREEN 8.4: FACILITY HAS BEEN ENTERED

E	nterprise Fina	nce Guaran	tee			Help 👻	Change Password	Logout
	Facility Portfolio	New Facility	Transfer a Facility	Reports *	Search		Lookup Facility	(
	Home / Facility Por	tfolio / Facility H	HQ92MG+02 /					
F	acility Su	mmary	for HHQ92	MG+02			E	xport CSV

#### Facility Type: Business Term State: Completed Amount: £30.000.00 Business name: business\_name Last modified: 31/01/2017 16:31:16 Modified by: Form A Form B Form D Facility Details Facility Changes Offer Scheme Facility Change Lending Limit Amend Facility Details Cancel Facility Generate State Aid Letter View Direct Debit Mandate View Guarantee Fee Schedule View Information Declaration Form C

The screen details the additional paperwork which is required to be produced from the Web Portal and sent to the Borrower along with the lenders normal facility letter / lender agreement form. The Facility Agreement should contain the relevant EFG clauses from the Legal Agreement.

THE FOLLOWING FORMS ARE TO BE SENT TO THE BORROWER FOR SIGNATURE AND RETURN WITH THE FACILITY AGREEMENT:

Form	Action	Description	How to View and Print
Information Declaration (Form A)	To be signed and returned by the Applicant	Contains all the information entered in the Web Portal	Following "Facility Entry": Select the "View Information Declaration" as shown in screenshot 8.4. See 6.5 Printing Documents. Return to the Portal by using the back arrow in the top left-hand corner of the screen. From "Facility Summary" Screen: "View Information Declaration" will show as an action for all facilities in the "Complete" state

Form	Action	Description	How to View and Print
State aid Letter (Form B)	To be given to the Applicant	Details the level of State aid attributable to the EFG Facility.	Following "Loan Entry": Select "Generate State Aid Letter" as shown in screenshot 8.4. See 6.5 Printing Documents. Return to the Portal by using the back arrow in the top left-hand corner of the screen. From "Facility Summary" Screen: "Generate State Aid Letter" is available as an action for all facilities in states from "Complete" onwards
Guarantee Fee Schedule (Form C)	To be given to the Applicant	Details the amount of the Guarantee Fee payable each quarter by the Applicant to BEIS. This is paid by Direct Debit.	Following "Facility Entry": Select "Generate Guarantee Fee Schedule" as shown in screenshot 8.4 See 6.5 Printing Documents Return to the Portal by using the back arrow in the top left-hand corner of the screen. From "Facility Summary" Screen: "Generate Fee Schedule" is available as an action for all facilities in states from "Complete" onwards
Direct Debit Mandate (Form D)	To be signed and returned by the Applicant	Direct Debit Mandate to enable the Guarantee Fee to be collected by the Guarantee Fee Collection Agent (details to be uploaded by the Lender to the RSM2000 Portal and mandate retained for their own records). Hard copies of the mandate do <u>NOT</u> need to be sent to the GFCA or British Business Bank plc	Following Facility Entry: Click on the wording "Direct Debit mandate" as shown in screenshot 8.4. See 6.5 Printing Documents. Return to the Portal by using the back arrow in the top left-hand corner of the screen.

Once the Facility Letter has been issued – the Web Portal needs to be updated as soon as possible and with best endeavours <u>within 10 business days</u> as per the EFG Legal Agreement to reflect that the Facility state has been moved to 'Offered'.

See 9.2 Offer Scheme Facility section for how to progress the facility to an 'Offered' state.

## 8.5 Information Declaration

The Information Declaration is shown in **Annex 10 of the EFG Asset Finance Lender Manual**.

After the Applicant signs to confirm that the details supplied are true and accurate, the form should be retained on the Applicant's file for future audit purposes. The form **cannot** be altered at all. If any incorrect information is identified the EFG Web Portal must be updated to reflect the correct record and a new Information Declaration printed for signature by the Borrower. The facility record can be amended to create a new record with a new reference number. The existing record is archived. The newly produced Information Declaration form can then be signed and retained on file.

To return to the Portal after entering any of the documents discussed previously, the User can utilise the (larger) back arrow within the web browser (top left-hand corner)



### 8.6 State Aid Letter

The State Aid Letter should be given to the Borrower.

Select 'Generate State Aid Letter' from the 'Facility Summary' screen.

As the Borrower's contact name and address (details which are not requested by the Web Portal) are required to complete the State Aid Letter. The Web Portal has been updated so that this information can now be incorporated in this letter. Alternatively, the document will need to be printed or copied into a word document / template or similar. If the copy / paste method is adopted, it is suggested that copy / paste special / text only may be the preferred option.

The State Aid Letter can be accessed from the 'Facility Summary' screen for facilities in the following states:

- Incomplete
- Complete
- Offered
- Guaranteed
- Lender Demand
- Repaid
- Not Demanded
- Demanded
- Removed
- Auto Removed
- Settled
- Recovered
- Realised

#### The State Aid letter is shown in Annex 7 of the Asset Finance Lender Manual.

To return to the Portal utilise the (larger) back arrow within the web browser (top lefthand corner)



## 8.7 Guarantee Fee Schedule

The Guarantee Fee Schedule should be printed and sent to the Applicant for information.

Select 'Generate Guarantee Fee Schedule' from the 'Facility Summary' screen.

It is important that the Lender checks that the Guarantee Fee Schedule is consistent with what is expected for the Facility. If it is not, it may be that something has been input incorrectly and the Lender should review the 'Facility Entry' screen. This is particularly important for Asset Finance with a Capital Repayment Holiday and Tranche drawdowns as well. It is important that Guarantee Fees are collected accurately.

If correct then the Schedule can be printed off via any of the methods mentioned earlier in this document (see *6.5 Printing Documents* for details of the print functions).

Once returned, the signed Direct Debit Mandate should be retained by the Lender. The Direct Debit details need to be entered/uploaded to the Guarantee Fee Collection Agent's Web Portal by the Lender to ensure that the first and subsequent guarantee fees are collected.

A Lender will be notified by the Guarantee Fee Collection Agent via a system generated email/report if:

- A request for payment is returned 'Unpaid'
- The Direct Debit Mandate is cancelled

The Guarantee Fee Schedule is shown in **Annex 8 of the Asset Finance Lender Manual**.

## 8.8 Direct Debit Mandate

The Direct Debit Mandate is shown in Annex 9 of the Asset Finance Lender Manual.

# 9.0 ACTIONS AFTER COMPLETED

## 9.1 Actions Available

If the Facility is in the 'Completed' state then the 'Facility Summary' will show the following options:

Action	Details	and and
Facility Details	To view details of the Facility	
Facility Changes	To view any changes that have been made to the Facility	
View Audit Log	To view audit details specific to the Facility	
Offer Scheme Facility	To offer the EFG Facility. This should be done within 10 business days of issuing the offer documentation	9.2 Offer Scheme Facility
Change Lending Limit	To change the Lending Limit to which a Faclity belongs	9.3 Change Lending Limits
Amend Facility Details	To change any facility details without having to rekey all the Borrower's information from the beginning	9.4 Amend Facility Details
Cancel Facility	To cancel the Facility. Entries not amended for 6 months will be automatically removed.	9.5 Cancel Facility
Generate Guarantee Fee Schedule	Generates the Guarantee Fee Schedule for printing	8.7 Guarantee Fee Schedule
View Information Declaration	To view the Information Declaration. This is required to be signed by the Borrower before drawdown.	8.5 Information Declaration
Generate State Aid Letter	Generates the State Aid Letter for printing	8.3 State Aid
View Direct Debit Mandate	To print off a Direct Debit Mandate	8.8 Direct Debit Mandate

## 9.2 Offer Scheme Facility

Select 'Offer Scheme Facility' from the 'Facility Summary' screen as shown in screenshot 9.2.

## WEB PORTAL SCREEN 9.2: FACILITY SUMMARY FOR COMPLETED FACILITY

Enterprise Finance Guarantee Help *	Change Password Logout
Facility Portfolio New Facility Transfer a Facility Reports - Search	Lookup Facility
Home / Facility Portfolio / Facility UNM62P3+01 /	
Facility Summary for UNM62P3+01	Export CSV
Facility Type: Business Term State: Completed	
Amount: £100,000.00	
Last modified: 29/03/2017 11:03:13	
Modified by: Select Offer	
Facility Details         Facility Changes         View Audit Log         Scheme Facility	J
Offer Scheme Facility Change Lending Limit Amend Facility Details Cancel Facility	
Generate Guarantee Fee Schedule View Information Declaration Generate State Aid Letter View Dir	ect Debit Mandate

The 'Generate Guarantee Fee Schedule' screen will be shown as in screenshot 9.2.1.

#### WEB PORTAL SCREEN 9.2.1: GENERATE GUARANTEE FEE SCHEDULE

	Help - Change Password
Facility Portfolio New Facility Transfer a Facility Report	ts • Search Lookup Facil
A Guarantee Fee Schedule must be generated before this facility of	an be offered.
Home / Facility Portfolio / Facility UNM62P3+01 /	
Generate Guarantee Fee Schedu	le
From this page you can input the information to generate the Guarant Please note that the terms entered here must represent the final term	tee Fee Schedule applicable to this facility. Is agreed with the Applicant.
What is the amount of the initial draw?	£ 100000.00
What is the facility 2	60 months
Repayment Profile	Repay to Zero
Facility term 4	60 months
Is the value of the guarantiee fixed or amortising?	Amortising
What is the length of the initial capital repayment holiday?	0 months
What is the amount of the additional draw (Second tranche)	2
What is the number of months (from the initial draw) to second tranche drawdown?	monthe
What is the amount of the additional draw? (Third tranche)	٤
What is the number of months (from the initial draw) to third tranche drawdown?	months
	C
What is the amount of additional draw? (Fourth tranche)	*

Question Number in 9.2.1	Question	Required Input	Comments
1	What is the amount of the initial draw?	Pre-filled with facility amount. The amount can be changed if a lower amount is to be drawn or if there are a series of tranche drawdowns scheduled.	If a higher figure is required the lender now can move the facility back a step and amend the amount.
2	What is the facility term?	Pre-filled and cannot be altered.	If the Lender wishes to amend the term they have two options: 1 – wait until the facility is drawn and then 'Change Amount or Terms' or; 2 – move the facility back a step and amend the term
3	Repayment Profile	Pre-filled and cannot be altered.	If the Lender wishes to change this they would need to select Amend Facility Details
4	Facility Term	Pre-filled and cannot be altered.	If the Lender wishes to change this they would need to select Amend Facility Details
5	Is the value of the guarantee fixed or amortising?	Pre-filled to `amortising' and cannot be altered.	
6	What is the length of the capital repayment holiday?	Input the number of months of any capital repayment holiday	
7	What is the amount of the additional draw? (Tranche drawdowns)	Input the value of the tranche drawdown(s)	
8	What is the number of months (from the initial draw) to the tranche drawdown	Input the number of months	

The 'Offer Scheme Facility' screen will be shown as in screenshot 9.2.2.

## WEB PORTAL SCREEN 9.2.2: OFFER SCHEME FACILITY

Facility Portiolio New Facility Transfer a Facility Repo	rts - Search	Lookup Facility
Home / Facility Portfolio / Facility UNM62P3+01 /		
Facility Offer		
From this page you can record the offer of a Scheme Facility to a bor	rrower.	
IMPORTANT The date of the Scheme Facility letter must be within the	e date range of the selected Lend	ding Limit
Have the Scheme Facility Offer Documents been sent to the Applicant?	O Yes O No	
Facility lending limit details:	EFG Base FY 2016/17 (01/04/	2016 - 31/03/2017)
What is the date of the Scheme Facility Letter? - Please note that this must fall within the chosen Lending Limit period. Any change to the Lending Limit must be made in the Facility before entering the Scheme Facility date here.	dd/mm/yyyy	

## The following must be completed:

Question Number in 9.2.2	Question	Required Input	Comments
1	Have the Scheme Facility Offer Documents been sent to the Applicant?	Radio Button – Yes / No	All relevant documents should have been sent with the Faciility Letter / Agreement Form
2	Facility lending limit details:	None	Prefilled from Facility Entry
3	What is the date of the Scheme Facility Letter? (dd/mm/yyyy) - Please note that this must fall within the chosen Lending Limit period. Any change to the Lending Limit must be made in Facility Entry before entering the Scheme Facility date here.	Date in format dd/mm/yyyy	This must fall within the chosen Lending Limit period. If the offer date is outside the lending limit period – the Facility should be cancelled and re-entered (acquiring a new reference).

Once submitted, the Web Portal will confirm that the EFG Facility has been 'Offered' as shown in screenshot 9.2.3.

## WEB PORTAL SCREEN 9.2.3: FACILITY OFFERED

cility Portfolio New Facility Transfer a Facility Reports - Search me / Facility Portfolio / Facility UNM62P3+01 / cility Summary for UNM62P3+01 Facility Type: Business Term State: Offered Amount: £100,000.00 "Offered" Loan State	Lookup Facility Export CSV
racility Type: Business Term State: Offered Amount: £100,000.00 "Offered" Loan State	Export CSV
cility Summary for UNM62P3+01	Export CSV
Facility Type:       Business Term       "Offered" Loan         State:       Offered       State         Amount:       £100,000.00       State	
Facility Type:       Business Term       "Offered" Loan         State:       Offered       State         Amount:       £100,000.00       State	
Business Phillippi	
Last modified: 10/04/2017 10:34:53 Modified by:	
acility Details Facility Changes View Audit Log	
uarantee & Initial Draw Revert to Completed Cancel Facility	
ew Guarantee Fee Schedule Generate State Aid Letter	

## 9.3 Change Lending Limit

Towards the end of the Scheme year a Lender may begin entering a facility before the following EFG Phase is available. This enables a Lender to amend the Lending Limit to the one which covers when the Facility is 'Offered'.

## WEB PORTAL SCREEN 9.3: CHANGE LENDING LIMIT

Enterprise Finance Guarantee	Help 🝷	Change Password Logout
Facility Portfolio New Facility Transfer a Facility Reports - Search		Lookup Facility
Home / Facility Portfolio / Facility UNI/62P3+02 /		
Change Lending Limit		
New Lending Limit		
Submit		

## 9.4 Amend Facility Details

This enables a Lender to Amend the Facility information input into the EFG Web Portal without having to start the whole process from the beginning. The Lender will be asked to confirm that this is what they want to do and advise then that the suffix to the EFG Reference number will be increased by 1 e.g. if the EFG Reference number was BGH67HJ+01 it will become BGH67HJ+02.

## WEB PORTAL SCREEN 9.4: AMEND FACILITY DETAILS

Enterprise Finance Guarantee	Help - Change Password Logout
Facility Portfolio New Facility Transfer a Facility Reports - Search	Lookup Facility
Home / Facility Portfolio / Facility UNM62P3+02 /	
Amend Facility Details	
Please confirm you wish to perform this action on facility UNM62P3+02.	
If you proceed, the following changes will be made:	
Facility UNM62P3+02 will be cancelled.	
<ul> <li>A duplicate facility with a new reference of UNM62P3+03 will be created.</li> <li>The new facility will be in a state of "incomplete".</li> </ul>	
You will be taken directly to the Facility Entry form for the new facility where you can amend its detail	S.
Contirm	

## 9.5 Cancel Facility

A Facility can only be cancelled if in the following states:

- Éligible
- Incomplete
- Complete
- Offered

### WEB PORTAL SCREEN 9.5: CANCEL FACILITY

Enterprise Finance Guarantee	Help   Change Password Log
Facility Portfolio New Facility Transfer a Facility Repo	Lookup Facility
Home / Facility Portfolio / Facility UNM62P3+01 /	
Cancel Facility	
From this page you can cancel an application for EFG support that is	s no longer required.
What is the reason for cancellation of the application?	Please select
Please enter any additional explanatory comments regarding the reason for cancellation of the application	

Question Number	Question	Required Input	Comments
1	What is the reason for cancellation of the application? <u>DROP DOWN MENU</u> Borrower does not require facility Lender credit rejected Alternative facility processed Other	Select appropriate reason	Use the most appropriate reason
2	Enter additional explanatory comments regarding the reason for cancellation of the application	Free format	Add any comments as required – comments are mandatory
3	What date was the application cancelled?	Date in the format dd/mm/yyyy	The date in the Lender's records when the decision not to proceed was made / notified.

The Web Portal will then confirm that the Facility is cancelled and the state will be updated to `Cancelled' on the `Facility Summary' screen.

# **10.0 ACTIONS AFTER OFFERED**

## **10.1 Actions Available**

If the facility is in the 'Offered' state then the 'Facility Summary' will show eight possible options:

## WEB PORTAL SCREEN 10.1: LOAN SUMMARY FOR OFFERED FACILITY

Enterprise Finance Guarantee	Help 🗸	Change Password	Logout
Facility Portfolio New Facility Transfer a Facility Reports - Search		Lookup Facility	
Home / Facility Portfolio / Facility 8Q5BVVR+01			
Escility Summer for SOED\U/D:01			

# Facility Summary for 8Q5BVVR+01

Export CSV



#	Action	Details	
1.	Facility Details	To view details of the facility	
2.	Facility Changes	To view any changes that have been made to the facility	
3.	View Audit Log	To view audit details specific to the facility	
4.	Guarantee and Initial Draw	Advise of drawdown of the facility within 10 business days of actual drawdown	10.2 Guarantee and Initial Draw
5.	Revert to Completed	To enable a facility to be amended without having to rekey all the Facility details. It will amend the suffix to the reference number.	
6.	Cancel Facility	To cancel the Facility. The Web Portal will automatically delete any entry which has not been progressed within 6 months	
7.	View Guarantee Fee Schedule	View the Guarantee Fee Schedule for printing	8.7 Guarantee Fee Schedule
8.	Generate State Aid Letter	Generates the State Aid Letter for printing	8.3 State Aid

## **10.2 Guarantee and Initial Draw**

From the 'Facility Summary' screen in the 'Offered' state, select 'Guarantee and Initial Draw' as shown in screenshot 10.2. This will display the 'Guarantee and Initial Draw' screen as shown in screenshot 10.2.1.

### WEB PORTAL SCREEN 10.2: LOAN SUMMARY FOR OFFERED FACILITY

Enterprise Finance Guarantee	Help - Change Password Logout
Facility Portfolio New Facility Transfer a Facility Reports - Search	Lookup Facility
Home / Facility Portfolio / Facility 8Q5BVVR+01	
Facility Summary for 8Q5BVVR+01	Export CSV
Facility Type:       Asset Finance         State:       Offered         Amount:       £80,000.00         Business name:       AF Ltd         Last modified:       31/07/2017 13:25:27         Modified by:	Suarantee and ial Draw

## WEB PORTAL SCREEN 10.2.1: GUARANTEE AND INITIAL DRAW

## Guarantee and Initial Facility Draw

From this page you can record the details of the initial draw of facility funds.

IMPORTANT If any changes have been made from what was originally set out in the Scheme Facility Offer documents then the facility will have to be cancelled and re-entered.

REMINDER The Direct Debit details should now be uploaded to the Guarantee Fee Collection Agent portal. Please retain the signed Direct Debit mandate for your own records.

Please note that on completion of Guarantee and Initial Draw, the Guarantee Fee Schedule will be delivered to the Guarantee Fee Collection Agent automatically through the Web Portal.

	Has a signed information Declaration (without any amendments) been received from the Applicant?	⊖ Yes ⊖ No
2	Has the Applicant the means to settle the first Scheme Guarantee Fee from the date of Guarantee and Initial Draw? Please note that the first and all subsequent Quarterly Premiums will be collected by the Guarantee Fee Collection Agent by Direct Debit.	⊖ Yes ⊃ No
3	Has a completed Direct Debit Mandate signed by the Applicant been received?	⊖ Yes ⊖ No
4	On what date was the initial draw of funds made?	dd/mm/yyyy
5	Maturity Date	calculated based on initial draw date
	What was the value of the initial draw?	£ 80000.00
Ů		To change the initial draw amount, you must update the Guarantee Fee Schedule.
$\frown$		
	Lender's facility reference	

Question number 10.2.1	Question	Required Input	Comments
1	Has a signed Information Declaration ( <u>without <b>ANY</b></u> <u>amendments</u> ) been received from the Applicant?	Radio Button Yes/No	To progress, the answer must be "Yes". If there have been any amendments, or any of the information is wrong, the Facility must be amended and re- issued.
2	Has the Applicant the means to settle the first Scheme Guarantee Fee from the date of Guarantee and Initial Draw? Please note that the first and all subsequent Quarterly Guarantee Fees will be collected by the Guarantee Fee Collection Agent by Direct Debit.	Radio Button Yes/No	The first Guarantee Fee will be collected by the Guarantee Fee Collection Agent by Direct Debit within 1 month of drawdown

Question number 10.2.1	Question	Required Input	Comments
3	Has a completed Direct Debit Mandate signed by the Applicant been received?	Radio Button Yes/No	Lender to ensure that DD details have been <b>uploaded</b> to the GFCA's portal. Hardcopies are <u>NOT</u> to be sent to BBB or the PCA.
4	On what date was the Initial Draw of funds made?	Date in the format dd/mm/yyyy	Date of Initial Draw – <u>MUST NOT</u> BE IN THE FUTURE. Details entered <u>after</u> the event of drawdown.
5	Maturity date	n/a	Calculated based on the initial draw date.
6	What was the value of the Initial Draw?	Pre-filled with the amount of the Facility	If a different, lower, amount is required Click on 'update the Guarantee Fee schedule' and follow the instructions there.
7	Lender facility reference	None	Lender reference

Once all the information has been completed, click on 'Submit'. The Web Portal will then confirm that the Facility is 'Guaranteed' as shown in screenshot 10.2.2 via the 'Facility Summary' screen.

## WEB PORTAL SCREEN 10.2.2: FACILITY GUARANTEED

Enterprise Finance Guarantee	Help - Change Password Logout
Facility Portfolio New Facility Transfer a Facility Reports - Search	Lookup Facility
Home / Facility Portfolio / Facility ARK8L42+01	
Facility Summary for ARK8L42+01	Export CSV
Facility Type:     Asset Finance       State:     Guaranteed       Amount:     £100,000.00	
Business name: ASD Ltd Last modified: 11/10/2016 11:47:28	
Change Amount or Terms Demand to Borrower Repay Facility Data Correction	
View Guarantee Fee Schedule Generate State Aid Letter	

# **11.0 ACTIONS AFTER GUARANTEED**

## **11.1 Summary of Available options**

Screenshot 11.1.1: shows the options for a guaranteed facility.

### WEB PORTAL SCREEN 11.1.1: GUARANTEE AND INITIAL DRAW

Enterprise Finance Guarantee Help - 0			Change Password	Logout			
Facility Portfolio	New Facility	Transfer a Facility	Reports 🗸	Search		Lookup Facility	
Home / Facility	Portfolio / Facili	ity ARK8L42+01					

# Facility Summary for ARK8L42+01



Question number 10.2.1	Option	Details	Chapter reference
1.	Facility Details	To view details of the facility including the Eligibility Check, Facility Entry, Offer of Scheme Facility and the Guarantee and Initial Drawdown.	n/a
2.	Facility Changes	To view all changes that have been made to the Facility from initial drawdown.	n/a
3.	View Audit Log	To view audit record specific to the Facility	n/a
4.	Change Amount or Terms	Adjust term, record a lump sum repayment or adjust repayment frequency	11.2 Change amount or Terms
5.	Demand to Borrower	Record the details of a demand made on the borrower	11.3 Demand to Borrower
6.	Repay Facility	Record the date a facility was repaid	n/a
7.	Data Correction	Correct facility information including the business name, registration number and other generic fields.	11.4
8.	View Guarantee Fee Schedule	Generates the Guarantee Fee Schedule for printing	n/a

Export CSV

Question number 10.2.1	Option	Details	Chapter reference
9.	Generate State Aid Letter	Generates the State Aid Letter for printing	n/a

## **11.2 Change Amount or Terms**

This option is available for facilities in the 'Guaranteed' and 'Lender Demand' states. The 'Change Amount or Terms' option from the 'Facility Summary' screen will allow a Lender to amend:

- Capital repayment holidays
- Extend or reduce the facility term extend only if there is no change to the residual value
- Lump sum repayment
- Repayment frequency
- Repayment profile
- Reprofile draws

## 11.3 Demand to Borrower / Notice of Termination

The 'Demand to Borrower' option from the 'Facility Summary' screen will allow a Lender to advise the Web Portal that the Lender has issued a Notice of Termination to the Borrower.

Select 'Demand to Borrower' from the 'Facility Summary' screen. This will display the 'Facility Demand to Borrower' Screen as shown in Screenshot 11.3.1.

## WEB PORTAL SCREEN 11.3.1: FACILITY DEMAND TO BORROWER

Enterprise Fina	ance Guarant	ee			Help 🗕	Change Password	Logout
Facility Portfolio	New Facility	Transfer a Facility	Reports 👻	Search		Lookup Facility	
Home / Facility	Portfolio / Facili	ty ARK8L42+01					

# Facility Demand to Borrower

From this page you can record the details of a first or subsequent demand made on the borrower.

If the demand is subsequently satisfied, the change should be recorded using the 'Change Amount or Terms' screen in order to return the facility to a state of Guaranteed.

	What is the Outstanding Balance Financed (principal) owed by the Borrower to the Lender as at the date of the Notice of Termination?	£
2	Guaranteed Cover Percentage	0.0 %
3	EFG Element at Termination	£
4	What was the amount for which demand was made on the borrower (as recorded on the Notice of Termination)?	£
5	What was the date that demand was made on the borrower (date of demand letter)?	dd/mm/yyyy

Submit

Question Number in 11.3.1	Question	Input	Comments
1	What is the Outstanding Balance Financed (principal) owed by the Borrower to the Lender as at the date of the Notice of termination?	Amount in £	Input the principal amount outstanding (excluding interest) at the date of the Notice of Termination.
2	Guaranteed Cover Percentage	Pre-filled	Percentage is the one determined during `Facility Entry'
3	EFG Element at Termination	Portal calculation	Based on Amount from Q1 multiplied by Guaranteed Cover Percentage
4	What was the amount for which demand was made on the borrower (as recorded on the demand letter)?	Amount in £	Input the amount of the EFG Facility as recorded on the Notice of Termination
5	What was the date that demand was made on the borrower (date of demand letter)?	Date dd/mm/yyyy	Record the date of the Demand letter

Select 'Submit' to proceed. Within the 'Facility Summary' screen (Screen 11.3.2) the User will notice that the facility state will have changed to 'Lender Demand'.

#### EA OTL T

terprise Finance Guarantee	Help 🔻	Change Password Logo
acility Portfolio New Facility Transfer a Facility Reports - Search		Lookup Facility
lome / Facility Portfolio / Facility QJC2LSS+01 /		
acility Summary for O IC2I SS+01		Export CS
Facility Type: Business Term		
Facility Type: Business Term State: Lender demand Amount: £91,575.00		
Facility Type: Business Term State: Lender demand Amount: £91,575.00 Business name: business_name		
Facility Type:       Business Term         State:       Lender demand         Amount:       £91,575.00         Business name:       business_name         Last modified:       27/09/2016 13:51:17		
Facility Type:       Business Term         State:       Lender demand         Amount:       £91,575.00         Business name:       business_name         Last modified:       27/09/2016 13:51:17         Modified by:       Term		
Facility Type:       Business Term         State:       Lender demand         Amount:       £91,575.00         Business name:       business_name         Last modified:       27/09/2016 13:51:17         Modified by:       Description		
Facility Type:       Business Term         State:       Lender demand         Amount:       £91,575.00         Business name:       business_name         Last modified:       27/09/2016 13:51:17         Modified by:		

## 11.4 Repay Facility

The 'Repay Facility' option from the 'Facility Summary' screen will allow a Lender to advise the EFG Web Portal the date the Borrower repaid the facility. When the EFG Web Portal is updated to 'Repaid'

## 11.5 Data Correction

Data correction enables Facilities to be amended where information has been entered incorrectly. This functionality should only be used in exceptional circumstances. All Users now have access to this functionality - so it is dependent on each Lender to monitor how often this functionality is being used. If it is being used extensively, Lenders may need to investigate the reasons why.

This option is available for facilities in the 'Guaranteed' and 'Lender Demand' states. The 'Data Correction' option from the 'Facility Summary' screen will allow a Lender to change:

- Business name
- Company registration .
- Generic fields .
- Lender reference
- Postcode
- Sort code .
- . Trading date
- Trading name

This function should only be used to correct data input errors.

Select 'Data Correction' from the 'Facility Summary' screen. Input the correct data as required and submit. Details of the amendments can be checked via the 'Loan Details' screen.

#### The Web Portal does not confirm what changes have been made.

# **12.0 TRANSFERRING EFG FACILITIES BETWEEN LENDERS**

## 12.1 Overview

There is no transfer functionality within the portal for EFG facilities.

These arrangements apply specifically in connection with Lender B providing an EFGbacked Facility to a Borrower who previously had an EFG-backed Facility from Lender A, in order for the Borrower to be able to fully repay the balance of that Facility to Lender A. They are therefore limited to an EFG-backed Facility provided by Lender B which:

- Is for a **value not exceeding the outstanding capital balance** of the previous Facility from Lender A at the point of switching, which itself may not exceed the original value of the Facility when first provided by Lender A.
- Is over a term which, when combined with the elapsed term of the previous Facility provided by Lender A, does not exceed the maximum permitted term for the type of Facility involved.

## 12.2.1 Web Portal Process for Lender A

On receipt of the funds from Lender B the Facility should be updated to 'Repaid'. As a courtesy Lender A should remind their former customer of the need to cancel their EFG Guarantee Fee Direct Debit Mandate. Updating of the Web Portal will ensure that the Guarantee Fee Collection Agent cancels the collection – provided it is cancelled 21 days prior to the date of the monthly collection.

## 12.2.2 Web Portal Process for Lender B

Each case should be entered as a new application and processed through to 'Guaranteed' in the usual manner, paying particular attention to the variations to standard procedures detailed below. For the avoidance of doubt, these instructions provide the practical authorisation for Lenders to apply the variations listed in the handling of qualifying cases.

It is likely to be of assistance to Lender B if, at the time of application, the Borrower can provide a copy of the Information Declaration applicable to their previous borrowing from Lender A.

The following tables detail the variation to standard procedures when entering data into the Web Portal during:

- Check Eligibility
- Facility Entry
- Offer Scheme Facility

Lenders should arrange EFG replacement facilities so that the borrower is not disadvantaged with additional Guarantee Fee collections.

# Variations to Standard Procedures for Switching a Facility between Lenders

Home Page	
Facility Admin Menu	Select "Check Eligibility" to begin, <u>not</u> "Transfer a Facility"
Facility Entry	
Value of facility	Must not exceed the outstanding capital balance of the existing EFG Facility being repaid.
Term of Facility	Must not exceed the outstanding term of the existing EFG Facility being repaid.
SIC/Lending Type / Purpose	Should be as for the facility being repaid, The Purpose can be "replacing existing finance".
Less than £1.2m EFG?	When determining whether to answer "Yes" or "No", <u>exclude</u> the present Facility, but <u>include</u> the original value of the Facility being repaid.
State Aid Calculation	Calculation must still be performed, as it also generates the Guarantee Fee Schedule, and in any case, it is not possible to proceed beyond Facility Entry without performing the calculation.
Is <i>De Minimis</i> Aid <€200k?	When determining whether to answer "Yes" or "No", <u>exclude</u> the present facility, but <u>include</u> the original Aid value of the Facility being repaid.
Lender Specific Field 5	<ul> <li>The following three pieces of information must be</li> <li>entered: <ul> <li>The word "Transfer"</li> <li>The EFG loan reference (seven character alphanumeric) of the Facility previously provided by Lender A</li> <li>The name of Lender A</li> </ul> </li> </ul>

Offer Scheme Facility		
State Aid Letter	This <b>should not</b>	be produced and must not be issued to
	the Borrower.	

# **13.0 LENDER DEMAND**

## **13.1 Actions Available**

If the Facility is in the 'Lender Demand' state, then the 'Facility Summary' will show several options:

## WEB PORTAL SCREEN 13.1.1: FACILITY IN DEMAND



# Facility Summary for QJC2LSS+01



Question number 13.1.1	Option	Details	Chapter reference
1.	Facility Details	To view details of the facility including the Eligibility Check, Facility Entry, Offer of Scheme Facility and the Guartanee and Initial Drawdown.	n/a
2.	Facility Changes	To view all changes that have been made to the facility from initial drawdown.	n/a
3.	View Audit Log	To view audit record specific to the facility	n/a
4.	Lender Demand Satisfied	Date the Lender Demand was satisfied	n/a
5.	No Claim	From this page you can record the date that a decision was made not to make Demand against the Guarantee. For situations where the reasons for Demand have been satisfied and the facility is to be restored to "Guaranteed", follow the instructions in 13.2 Restore to Guaranteed.	n/a
6.	Demand against Guarantee	To be used when making a claim on BEIS under the EFG Guarantee. This should continue to be used even when the claim limit has been exhausted.	n/a

Question number 13.1.1	Option	Details	Chapter reference
7.	Repay Facility	To be used when the Facility has been repaid in full	
8.	Data Correction	Correct facility information including the business name, registration number and other generic fields.	n/a
9.	Generate Guarantee Fee Schedule	Generates the Guarantee Fee Schedule	n/a
10.	Generate State Aid letter	Generates the State Aid Letter	n/a

## 13.2 Restore to Guaranteed

When a Facility is in the `Lender Demand' state and the Demand has been satisfied (e.g. repayments/terms of the facility and Guarantee Fees have been brought up to date following the Demand), the Facility should be returned to a state of `Guaranteed'.

From the 'Facility Summary' screen, select 'Change Amount or Terms'. In the "What is the change you wish to make?" field, select 'Lender Demand Satisfied' from the dropdown menu and put the date of the change in the first field. After completing the required fields, select 'Submit' and the Web Portal will advise that the facility has been restored to 'Guaranteed' (via the Facility summary screen).

The Lender should ensure that the Guarantee Fees are up to date. Any missed guarantee fees should be paid to the Guarantee Fee collection agent (– see Asset Finance Lender Manual for the details of how payments can be brought up to date). If a revised repayment profile has been arranged the lender may need to re-schedule the facility and the Guarantee Fee schedule.

## 13.3 No Claim

This option is available for Facilities in the 'Lender Demand' state. The 'No Claim' option from the Facility Summary will allow a Lender to advise the Web Portal that 'No Claim' will ever be made under the EFG Guarantee. **Note that once submitted this decision is final and irreversible.** This should not be used for facilities where they are being returned to a 'Guaranteed' state e.g. where repayments have been brought up to date following 'Termination of the Agreement'. The 'Change Amount or Terms' should be used to restore the Facility to a state of 'Guaranteed'.

Select 'No Claim' from the 'Facility Summary' screen. This will display the 'No Claim' Screen as shown in screenshot 13.3.1. Reminder – **Once submitted this decision is final and irreversible.** 

#### WEB PORTAL SCREEN13.3.1 - NO CLAIM AGAINST FACILITY



# No Claim Against Facility

From this page you can record the date that a decision was made not to make Demand against the Guarantee.

	dd/mm/yyyy 1.	as a decision made not to make Demand against
--	---------------	-----------------------------------------------

Submit

Question Number in 13.3.1	Question	Required Input	Comments
1	On what date was a decision made not to make Demand against the Guarantee?	Date in the format dd/mm/yyyy	Record the date of the decision

Select 'Submit' to proceed. The Web Portal will update the loan state to 'Not Demanded'.

#### WEB PORTAL SCREEN 13.3.1: No Claim on Guarantee / 'Not Demanded' State)



Last modified:       Modified by:       Facility Details       Facility Changes   View Audit Log	Facility Type: State: Amount: Business name:	Not demanded	Updated		
Facility Details         Facility Changes         View Audit Log	Business name: Last modified: Modified by:				
	Facility Details Fac	ility Changes	View Audit Log		
# **13.4 Demand against Government Guarantee**

This option is available for facilities in the 'Lender Demand' state. The 'Demand against Government Guarantee' option from the 'Facility Summary' screen will allow a Lender to advise the Web Portal that a claim is being made under the EFG Guarantee.

Select 'Demand against Guarantee' option from the 'Facility Summary' screen (screenshot 13.4.1). This will display the 'Demand against Government Guarantee' screen (screenshot 13.4.2).

#### WEB PORTAL SCREEN 13.4.1: SELECT DEMAND AGAINST GUARANTEE

Lookup Facility
Export CSV
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andhee
ta Correction

## **Security Held**

The asset should be repossessed and disposed of together with any other security and the Borrower pursued for any shortfall, in accordance with normal recoveries procedures. Once recovery procedures have completed a claim can be made on the Guarantee for the remaining outstanding net principal EFG balance subject to the Lenders Claim Limit / Enhanced Audit / Guarantee Fees being up to date.

If there is a delay with realising security, a claim can be made through British Business Bank plc after 18 months has elapsed following Notice of Termination to the Borrower.

For more details on realising security, the claims process and the Claim Limit, please see the Legal Agreement and Chapter 8 of the EFG Asset Finance Lender Manual.

# WEB PORTAL SCREEN 13.4.2: DEMAND AGAINST GOVERNMENT GUARANTEE

Facility Portfolio New Facility Transfer a Facility Reports •	Search Lookup Facility
Home / Facility Portfolio / Facility NVNQ5DA+01	
Demand Against Government Guarar	ntee
What is the date the Demand is being made against the Scheme Guarantee? (This should be today's date)	01/08/2017
EFG Element at Termination	£ 72000.00
What is the outstanding balance financed less recoveries (net loss)?	£
What is the amount on which the 75% EFG Claim will be calculated?	£ 0.00
Please select the primary cause of business failure	Select failure reason
Please provide any further information you consider appropriate to the reason for Claim against the Scheme Guarantee	
Have any recoveries been received from sale or re-mortgage of the	⊖ Yes ⊖ No

Question Number in 13.4.1	Question	Required Input	Comments
1	What is the date the Demand is being made against the Scheme Guarantee? (This should be today's date)	None - Prefilled	This should be `todays' date
2	EFG Element at Termination	None - prefilled	
3	What is the outstanding balance financed less recoveries?	Amount £0.00	Gross amount of principal before 75% guarantee is applied but after security has been realised
4	What is the amount on which the 75% EFG Claim will be calculated	Automatically calculated – the lower of 2 or 3 above	
5	Please select the primary cause of business failure	`Select Failure Reason′	See primary contents of drop down list summarised below
6	Please provide any further information you consider appropriate to the reason for Claim against the Scheme Guarantee	Free format ( <b>Not</b> mandatory)	Provide any further information on the failure reason as appropriate

Question Number in 13.4.1	Question	Required Input	Comments
7	Have any recoveries been received from the sale or re- mortgage of the Borrower's or Personal Guarantors property?	Yes of No	

The following primary causes of 'business failure' categories are defined as:

- Loss of market
- Management failure
- Victim of fraud
- Bad debts
- Financial
- Knock on effect from failure of another company
- Failure of new venture, expansion or acquisition
- Living beyond means
- Relationship breakdown
- Illness/accident/death
- Loss of employment
- Loss/significant reduction of household income
- Gambling and other rash speculation
- Increase in interest rates on existing debts
- Guarantee liabilities
- Loss on the sale of a property
- Other

Within each of the above categories, there are further sub sections – which the User can select via the drop-down box.

After completing the 'Principal Amount' and 'Failure Reason' fields, select 'Submit' to proceed. The EFG Web Portal will change the facility state to 'Demanded' (screenshot 13.4.2) and show the calculated claim amount.

The EFG Web Portal will also calculate and expose the amount of the Claim which has been made against the Government Guarantee (green shaded banner). Settlement will be subject to the Lender Claim Limit, if the facility is to be subjected to an Enhanced Audit and if all Guarantee Fees have been paid up to date.

## WEB PORTAL SCREEN 13.4.2: FACILITY DEMANDED

Facility Portfolio New Fa	cility Transfer a Facility	Reports +	Search	Lookup Facility
Demand has been made a	against the Government Guara	antee. The valu	e of the demand is: £54,000.00	
Home / Facility Portfolio /	Facility NVNQ5DA+01			
Facility Summ	ary for NVNQ5	DA+0	Calculated claim amoun	t Export CSV
Facility Type: State: Amount: Business name: Last modified: Modified by:	Asset Finance Demanded £96,000.00 ABC Limited 01/08/2017 16:41:46		State updated to 'Demand	ed'
Facility Details     Fac       Data Correction     R	cility Changes View Audi epay Facility Revert to Lo	t Log ender Demand		
Generate State Aid Lett	ler			

# **14.0 ACTIONS AFTER DEMANDED**

## 14.1 Actions Available

If the facility is in the 'Demanded' state, then the 'Facility Summary' will show seven possible actions:

#### WEB PORTAL SCREEN 14.1.1: FACILITY DEMANDED



Question number 14.1.1	Option	Details	Chapter reference
1.	Facility Details	To view details of the facility	
2.	Facility Changes	To view any changes that have been made to the facility	
3.	View Audit Log	To view audit details specific to the facility	
4.	Data Correction	Allows the correction of amounts, dates of Facility Letter / Guarantee and Lending Limit	11.4 Repay Facility The 'Repay Facility' option from the 'Facility Summary' screen will allow a Lender to advise the EFG Web Portal the date the Borrower

# $\overline{\phantom{0}}$

Question number 14.1.1	Option	Details	Chapter reference
			repaid the facility. When the EFG Web Portal is updated to `Repaid' 11.5 Data Correction
5.	Repay Facility	To enter the date the facility was Repaid	11.4 Repay Facility
6.	Revert to Lender Demand	To move the facility back to Lender Demand	
7.	Generate State Aid Letter	Generates the State Aid Letter for printing	8.6 State Aid Letter

# 14.2 Revert to Lender Demand

If a Lender has moved a facility Claim Against Guarantee in error the Lender is now able to move a facility back to the Lender Demand status and all the actions that are available to them at that stage.

The Lender just needs to confirm that they want to move the facility back to Lender Demand.

# **15.0 CLAIMING SETTLEMENT FROM BEIS**

Once Demand has been made to BEIS on the EFG Web Portal the information is recorded on the system.

The Lender is then required to submit a claim to BBB. (This is not a Web Portal process).

Funds are claimed quarterly by the Lender via a 'Demand Invoice' which may be submitted to BBB for payment on quarters ending 31<sup>st</sup> March, 30<sup>th</sup> June, 30<sup>th</sup> September and 31<sup>st</sup> December.

The Demand Invoice is the document through which the Lender formally seeks payment from BBB for all the Guarantee Demands to BEIS which have been recorded on the EFG Web Portal during the preceding quarter. The information required for the Demand Invoice is detailed in the EFG Asset Finance Lender Manual.

BBB will advise the Lender of the settlement of each individual EFG Facility by changing the status of the Facility record on the Web Portal from 'Demanded' to 'Settled'. If any EFG facilities included on a Demand Invoice are not settled, it is the Lender's responsibility to resolve the reasons for non-settlement and to resubmit them on the next quarter's Demand Invoice.

If there are any Recoveries the Lender should submit a Recoveries Statement (the information that should be included is detailed within the EFG Asset Finance Lender Manual. As with all EFG activity, Demands on BEIS are subject to audit. Please refer to the EFG Legal Agreement and the Chapter 11 of the EFG Asset Finance Lender Manual for further details.

# **16.0 RECOVERIES**

#### 16.1 Recovery Made

To be used where a Lender subsequently recovers some or all of the outstanding Facility after Settlement of the Claim to enable BEIS to be reimbursed accordingly.

Please refer to the EFG Legal Agreement and Chapter 8 of the EFG Asset Finance Lender Manual for further details.

This option is available for facilities in the 'Settled', 'Recovered' and 'Realised' states. The 'Recovery Made' option from the 'Facility Summary' screen will allow a Lender to advise the Web Portal that a Recovery has been made.

Select 'Recovery Made' from the 'Facility Summary' screen. This will bring up the 'Facility Recovery' screen as shown in screenshot 16.1.

## WEB PORTAL SCREEN 16.1: FACILITY RECOVERED

# Facility Recovery

Using this screen you can record any recovery due to the Secretary of State.

This screen operates in accordance with Section 7 of the Guarantee Agreement (EFG Guarantee Supplement – Asset Finance Scheme Facilities: 2017 Edition). This should be referred to if a fuller description of any of the abbreviated definitions used below is required.

<i>/</i>		
1	On what date was the recovery made?	29/06/2017
2	The Secretary of State previously paid the Lender this amount by way of a Settlement of the Lender's Demand against the Government Guarantee	£79,173.48
3	The Guarantee Rate applicable to this facility is	75.0%
4	This is the qualifying amount which was outstanding to the Lender by the Borrower under the guaranteed facility on the date Demand was originally made to the Secretary of State	£105,564.64
5	EFG Element	£100,000.00
6	Non-EFG Element	£5,564.64
7	Enter the value of any non-EFG Debt issued prior to/simultaneous with EFG debt	£
8	Enter the value of any non-EFG Debt issued subsequent to EFG debt	£
9	Enter the value of Recovery proceeds relating to Specific Security (security that is just listed on the EFG facility letter and only supports the EFG facility)	£
10	Enter the value of any Other net Recovery proceeds - not falling into the above two categories	£
11	Cumulative total of previous recorded Recoveries	£0.00
12	Value of Realisations attributable to EFG facility	
	Value of payment due to the Secretary of State	

# The following fields require input:

Question Number in 16.1	Question	Required Input	Comments
1	On what date was the Recovery made (dd/mm/yyyy)?	Date in the format dd/mm/yyyy	Date of Recovery

Question Number in 16.1	Question	Required Input	Comments
2	The Secretary of State previously paid the Lender this amount by way of Settlement of the Lender's Demand against the Government Guarantee:	None	Prefilled from 'Demand'
3	The Guarantee Rate (%) applicable to this Facility is:	None	Prefilled from `Demand'
4	This is the qualifying amount which was outstanding to the Lender by the Borrower under the EFG Facility on the date Demand was originally made to the Secretary of State:	None	Prefilled from 'Demand'
5	EFG Element	None	Prefilled from 'Demand'
6	Non-EFG Element	None	Prefilled from 'Demand'
7	Enter the value of any outstanding non-EFG Debt issued prior to / simultaneous with EFG debt:	Amount in £	Value of any other Borrower debt to the Lender issued before or at the same time as the EFG facility
8	Enter the value of any non- EFG debt issued subsequent to EFG debt:	Amount in £	Value of any other Borrower debt to the Lender issued after the EFG facility
9	Enter the value of Recovery proceeds relating to Specific Security (security that is just listed on the EFG Facility letter and only supports the EFG Facility):	Amount in £	Value of any Specific Security proceeds i.e. from security charged specifically for the EFG Facility
10	Enter the value of any Other net Recovery proceeds	Amount in £	Value of any Other Security proceeds i.e. from security not charged for the EFG facility.
11	Cumulative total of previous recorded Recoveries:	None	Prefilled from any previous Recoveries
12	Value of Realisations attributable to EFG facility:	None	Calculated by the Web Portal
13	Value of payment due to the Secretary of State:	None	Calculated by the Web Portal

Once the fields have been input, select 'Calculate' and this will complete Fields '8' and '10'. The Web Portal makes the calculation and confirms the amount due to BBB because of the Recovery.

## WEB PORTAL SCREEN 16.1.1: RECOVERY MADE / Recovered State

Enterprise Finance Guarantee Help -	Change Password Logout
Facility Portfolio New Facility Transfer a Facility Reports - Search	Lookup Facility
Home / Facility Portfolio / Facility XWG5KER+01	
Facility Summary for XWG5KER+01	Export CSV
Facility Type:       Business Term         State:       Recovered         Amount:       £200,000.00         Business name:       business_name         Last modified:       31/03/2016 11:29:17         Modified by:       first_name last_name         Facility Details       Facility Changes         View Audit Log	
Recovery Made Generate State Aid Letter	

#### **16.2 Returning Funds to BEIS**

Once the Web Portal has been updated to show 'Recovered', repayments across the Lender's whole portfolio should be entered on to a 'Recoveries Statement' on a quarterly basis.

The Recoveries Statement is the document on which the Lender summarises the amounts due to BEIS from any recoveries arising from previously settled Demands and accompanies payment of those recoveries to BEIS. The information that is required for the Recoveries Statement is detailed in the EFG Asset Finance Lender Manual.

Please refer to the EFG Legal Agreement and Chapter 8 of the Asset Finance Lender Manual for further details.

# **17.0 FACILITY ADMINISTRATION**

## **17.1 Facility Summary Details**

In all Facility states, the 'Facility Summary' screen will show three available 'Details' options:

Action	Details
View Audit Log	Details of the User who has input /amended the Facility
View Facility Details	Details of the Facility that have been input
View Facility Changes	Details of any changes made to the Facility

#### 17.1.1 View Audit Log

This will show an Audit Log of which User amended the state of a Facility. The state change and date/time are shown alongside the User's name.

From the 'Facility Summary' screen, select 'View Audit Log' and the 'Audit Log' screen will be displayed as shown in screenshot 17.1.1. The Audit Log can be printed (see 6.5 *Printing Documents*).



This page provides the facility audit record

Facility Summary

Function	From state	To state	Modified on	Ву
Check Eligibility	Created	Eligible	05/02/2009 12:11	first_name last_name
Loan entry	Eligible	Completed	05/02/2009 12:21	first_name last_name
Offer scheme facility	Completed	Offered	10/02/2009 09:10	first_name last_name
Guarantee and initial draw	Offered	Guaranteed	04/03/2009 17:17	first_name last_name

# **17.1.2 View Facility Details**

This screen summarises all the recorded details for a Facility. The 'Facility Detail' screen will display the information input for a facility 'up to and including' the current state. It will also display the time / date & User who created and last modified the Facility.

From the 'Facility Summary' screen, select 'View Facility Details' and the 'Facility Details' screen will be displayed as shown in screenshot 17.1.2. The 'Facility Details' can be exported as a csv file or printed.

Export details to CSV file
Export details to CSV file
Export details to CSV file
Export details to CSV file
Set
Set
Set
C-1
361
Set
Set
Set

WEB PORTAL SCREEN 17.1.2: FACILITY DETAILS

## **Printing Facility Details:**

Print Facility details – via Web browser 'Tools' option (co	og)
g preview alphagov.co.uk.loens/73572/details P = @ C × @ Enterprise Finance Guarantee @ Enterprise Finance Guarantee @ Enterprise Finance Guarantee @ Print Print Print.preview Loan Transfer a loan Transfer a legacy loan Generate a loan report Search Print Print.preview alphagov.co.uk.loens/73572/details P = @ C × @ Enterprise Finance Guarantee @ Print Print.preview alphagov.co.uk.loens/73572/details P = @ C × @ Enterprise Finance Guarantee @ Print Pr	usrante ×  Ctrl-P Print File Zoom (125%) Safety
oan Details fo	View downloads Ctri+J Manage add-ons F12 developer tools Go to pinned sites
State:       Guaranteed         Amount:       £75,000.00         Business name:       Type F Testing KF         Last modified:       08/02/2011 00:00:00         Modified by:	Internet options About Internet Explorer
igibility and Loan Entry What is the name of the lender organisation?	
System Generated Identification Reference NQ9UB9N+01	
Before proceeding, please confirm that a Data Protection and Disclosure Yes	
Declaration signed by the Applicant has been received.	
Declaration signed by the Applicant has been received. What is the legal name of the Applicant business? Type F Testing KF	
Declaration signed by the Applicant has been received. What is the legal name of the Applicant business? Type F Testing KF What is the trading name of the Applicant if the Applicant trades under another business name?	
Declaration signed by the Applicant has been received.         What is the legal name of the Applicant business?       Type F Testing KF         What is the trading name of the Applicant if the Applicant trades under another business name?       What is the legal form of the Applicant?         What is the legal form of the Applicant?       Private Limited Company (LTD)	
Declaration signed by the Applicant has been received.         What is the legal name of the Applicant business?       Type F Testing KF         What is the trading name of the Applicant if the Applicant trades under another business name?       Private Limited Company (LTD)         What is the Applicant's Company Registration Number (if applicable)?       123456	
Declaration signed by the Applicant has been received.         What is the legal name of the Applicant business?       Type F Testing KF         What is the trading name of the Applicant if the Applicant trades under another business name?       Private Limited Company (LTD)         What is the Applicant's Company Registration Number (if applicable)?       123456         What is the current annual turnover of the Applicant business?       £2,000,000.00	

## **17.1.3 View Facility Changes**

This screen shows any changes made to a Facility using the 'Data Correction' (see 11.4 Repay Facility

The 'Repay Facility' option from the 'Facility Summary' screen will allow a Lender to advise the EFG Web Portal the date the Borrower repaid the facility. When the EFG Web Portal is updated to 'Repaid'

11.5 Data Correction or "Change Facility or Terms" functions).

From the 'Facility Summary' select 'View Facility Changes' and the 'Facility Changes' screen will be displayed as shown in screenshot 17.1.3. This provides a summary of the changes made to the Facility.

#### WEB PORTAL SCREEN 17.1.3: Facility Changes



# **Facility Changes**

Facility Type:	Business Term	
State:	Guaranteed	
Amount:	£85,000.00	
Business name:	business_name	
Last modified:	24/04/2015 14:53:47	
Modified by:	first_name last_name	
lity Summary		

From this page you can view a summary of Facility History Changes.

Date of Change	Summary Type
05/03/2009	Initial draw and guarantee
15/12/2014	Lender Reference Summary Type
21/04/2015	Generic Fields
24/04/2015	Generic Fields

To view the changes made, click on the 'Summary Type'. This will display the 'Facility Change' screen which will show the change(s) made and the User who made the change (Screenshot 17.1.4). The Facility Change details can be printed (See earlier)

#### WEB PORTAL SCREEN 17.1.4: LOAN CHANGES

Loan Portfolio I	New Loan T	Fransfer a loan	Transfer a legacy loan	Generate a loan report	Search	Change Password	Logout	Help 👻
oan Cha	nge							
State Amoun Business name Last modified Modified by Loan Summary	: Guaranteed £90,000.00 : State Aid te 18/09/2012	d ) est 08:51:04						
rom this page you	can view the o	detail of a Loan	History Change.					
	Change o	date 20/09/20	12	Change type	Initial d	Iraw and guarantee		
	Amount dra	awn £50,000.	DO					
	Modified	d on 18/09/20	12	Modified by				

# **17.2 Report and Audit Functions**

# **17.2.1 Generate Facility Report**

This function allows a report of Facilities within a Lender's Portfolio to be created based on chosen criteria. The reports can be downloaded in a format that can be saved and viewed in Excel.

Select 'Generate Facility Report' from the Home Page. This will display the 'Facility Report' page as shown in screenshot 17.2.1.

The search can be narrowed using one or more of the following parameters:

- Scheme Facility Letter Date Start and End date
- Created Date Start and End date
- Last Modified Date Start and End date
- Facility State Select Facility state (several states can be selected CTRL and 'click')
- User (who created the data) Select User
- Facility Type Note for EFG this should be 'New Scheme'
- Facility Scheme Select SFLG or EFG Only from the Drop-Down menu

#### WEB PORTAL SCREEN 17.2.1: FACILITY REPORT

Enterprise Finance Guarantee		Help   Change Password Logout
Facility Portfolio New Facility Transfer a Facility Rep	orts - Search	Lookup Facility
Home /.		
Facility Report		
From this page you can generate a facility report based on your cho This functionality reports on facilities where actions have been comp	sen criteria. leted on the Web Portal.	
What is the Scheme Facility Letter start date for your report?	dd/mm/yyyy	
What is the Scheme Facility Letter end date for your report?	dd/mm/yyyy	
What is the 'created' start date for your report?	dd/mm/yyyy	
What is the 'created' end date for your report?	dd/mm/yyyy	
What is the 'last modified' start date for your report?	dd/mm/yyyy	
What is the 'last modified' end date for your report?	dd/mm/yyyy	
Select facility type(s)	Asset Finance	
	Business Term	
	Invoice Finance	
	Revolving Credit	
Select facility state	All states Auto cancelled Auto removed Cancelled	•
To refine your data extraction select the user who created the data	All	•
What is the Facility?	Legacy SFLG	
	New SFLG	
	EFG	
	Submit	

Once the required parameters have been entered, the User must click on the 'Submit' button. This will display a summary / number of the Facilities that match the parameters of the search as shown in screenshot 17.2.2.

#### WEB PORTAL SCREEN 17.2.2: FACILITY REPORT SUMMARY

Enterprise Finance Guarantee					Lookup L	oan
	Transfer a legacy loan			hange Password		Help +
Facility Report Summary	,					
his page summarises the results of your loan rep	ort search criteria. You ca	an download the report or p	perform a fresh	search using edi	NI.	
Data extract found 58 row	S 🔴	Value			NU Fa	mber or
The Scheme Facility Letter start date for your rep	ort	Value				
The Scheme Facility Letter end date for your repo	ort					
The 'created' start date for your report						
The 'created' end date for your report						
The 'last modified' start date for your report						
The 'last modified' end date for your report						
Loan state(s)		Guaranteed			S	Search
Lender organisation					Par	ameters
Loan type(s)		New Scheme, Leg	acy Scheme		$\square$	
Loan scheme		EFG Only				
Download Report		-			Do F	wnload Report

Reports generated by the Web Portal can be downloaded by clicking on 'Download Report'.

This can either be opened by selecting 'Open' or 'saved' / 'Save as' a .csv file (see 6.6 *Download a 'Facility Report'*).

The extract can then be reviewed utilising Excel and if necessary, saved again if necessary, to an appropriate Excel version (depending on what version the User has access to).

To edit the search criteria the User must return to the 'Home' page via the 'Enterprise Finance Guarantee' text (at the top of the screen) or via the 'breadcrumb' functionality and re-select 'Generate a Facility Report'.

#### **17.3 Generate Realisations Report**

The Realisations Report provides Lenders with a list of facilities that have been 'Settled' by BBB where a Recovery has been made and has been actioned by BBB. The table will show Pre-and Post-Claim Limit Realisations and any Adjustments.

Select 'Generate Realisations Report' from the 'Home' page to expose the details in screenshot 17.4.1. The User can select the Start Date and the End Date and 'click' Submit. The EFG Web Portal will advise the User of the number of rows of data, which can be downloaded via the 'Download Report' button.

#### WEB PORTAL SCREEN 17.3.1: REALISATIONS REPORT SUMMARY

Enterprise Fina	ance Guaran	itee				Help 🗕	Change Password	Logout
Facility Portfolio	New Facility	Transfer a Facility	Reports -	Search			Lookup Facility	/
Home /								
Realisatio	ns Repoi	rt Criteria						
From this page you o	can run a Realisat	tions Report using sele	cted criteria.					
What is the start date	e for your report?		dd	/mm/yyyy				
What is the end date	for your report?		dd	/mm/yyyy	]			
			Sub	mit				

#### **17.4 Generate Recoveries Report**

The Recoveries Report will provide Lenders with a list of facilities that have been Settled by BBB where a Recovery has been received by a Lender after it was Settled but it has yet to be actioned by BBB.

Select 'Generate Recoveries Report' from the 'Home' page to expose the details in screenshot 17.5.1. The User can select the Start Date and the End Date and 'click' Submit. The EFG Web Portal will advise the User of the number of rows of data, which can be downloaded via the 'Download Report' button.

#### WEB PORTAL SCREEN 17.4.1: RECOVERIES REPORT SUMMARY

Enterprise Finance Guarantee	Help	p <del>-</del> Change Password Logout
Facility Portfolio New Facility Transfer a Facility	Reports - Search	Lookup Facility
Home /		
Recoveries Report Criteria		
From this page you can run a Recoveries Report using sele	cted criteria.	
What is the start date for your report?	dd/mm/yyyy	
What is the end date for your report?	dd/mm/yyyy	
	Submit	

# **18.0 NEW DIRECT DEBIT MANDATE**

A new Direct Debit mandate may be required if the borrower changes their bank account. A Lender can only rely on the guarantee if the Guarantee Fees have been paid up to date. If Guarantee Fees are allowed to lapse this puts the Lender at risk of losing the benefit of the guarantee.

If a Borrower moves Lender and the outstanding borrowing is repaid the Direct Debit should be cancelled by the Borrower. Updating the Web Portal to "Repaid" will also ensure that Guarantee Fees are no longer collected except in instances where the Portal has been updated within 3 weeks of the next collection, then there is a risk that the collection will still be attempted. In such instances, if the collection is successful the borrower can receive reimbursement by the submission of an indemnity claim.

When a Borrower changes banks and the Facility remains with the existing Lender, it is the Lender's responsibility to ensure there is continuity for EFG Guarantee Fees and repayments.

A new mandate can be acquired at the following points:

- Once a loan has been progressed to a state of 'Complete'.
- At any time from the 'Help' Tab.



• A Direct Debit Mandate is also available via the 'Help' drop down.



# **19.0 ADMINISTRATOR ROLE**

#### 19.1 Role Summary

Each Lender will have at least one system Administrator who has the ability to create and maintain End User accounts – and designate 'Experts'

Administrators do not have the ability to use any other part of the Web Portal functionality. If an Administrator requires access to other parts of the system (i.e. to input EFG Facilities or to produce reports) they must set themselves up as an End User (see 19.4 Manage Lender Users).

It is an important security consideration that Administrators are chosen carefully by the Lender and that numbers are kept as low as possible to allow tight controls on the ability to create User accounts /Experts.

#### **19.2 Administrator Creation**

To add an Administrator(s) the organisation should contact BBB with the details of the person(s) nominated to be set up as an Administrator. This information should include the individuals name and email address. The email account cannot be a team account or a generic one – it must be the individual's work email address.

BBB will set up the Administrator on the Web Portal.

The automated email will contain:

- A Username and
- A link so that the Administrator can establish their unique password.

#### 19.3 Manage 'Experts'

Within the new system, the Lender Administrator can assign individuals as 'Experts' (select Manage Experts (see screenshot 19.3)). Any queries made via the system's 'Help' / 'Ask an Expert' option – will ensure that the appropriate query is directed to these 'Experts'. Queries by the Experts will be directed to BBB via the 'Ask BBB' option (an option that is only available to an 'Expert').

WEB PORTAL SCREENS 19.3: ADMINISTRATOR HOME PAGE / Experts

nterprise Finance Guarantee	Change Password Logout Help +
Signed in successfully.	
Velcome back, pur last visit was 8 days ago.	Manage Users Manage Experts Manage Exports

Home /			
Experts	,		
Select a user		1)	Select a User via the drop down
Name	Add Expert	2)	Then Add User as an Expert (to the list)
Karl Fields			Remove
		3)	To Remove a User – select 'Remove'

#### 19.4 Manage Lender Users

When an Administrator uses the Web Portal, the Home Page is displayed as shown in screenshot 19.4. From the Home Page, the Administrator should select 'Manage Users'.

# WEB PORTAL SCREEN 19.4: ADMINISTRATOR HOME PAGE / Manage Users

Manade Users Option	Manage Users
	Manage Experts

This will provide a list of the organisation's current Users as shown in screenshot 19.4.1.

# WEB PORTAL SCREEN 19.4.1: MANAGE LENDER USERS / User Management

(Elements of the screen below have been removed i.e. Surnames and Usernames)

Home /					
User Mar	nagement				
+ New User					
Name	Username Email		Disabled	Locked	
Stuart			Yes	No	User has no email so cannot log     Set User Email
Liz			Yes	No	User has no email so cannot log     Set User Email
Paul			Yes	No	User has no email so cannot log     Set User Email
Robert			Yes	No	• User has no email so cannot log

The following actions are available from the "Manage Lender Users" screen:

Action	Details	a for the second
+ New User	Set up a new User on the system	19.5 `+ New User' / (Create a New Lender User)
Select existing User by moving the cursor over the Username until the cursor	Amend the User's details (see screenshot 19.4.2)	
changes to a 🖞 and `click'	This includes disabling / removing users.	

Enterprise Finance Guarantee	Change Password	Logout	Help -
Home / User Management /			
Edit User			
First name Change det Last name Email	ails if necessary and ck `Update User'	then	
XXXXX@XXX.XX To disable	a User's account – s `Disable User'	elect	
Disable User			

#### WEB PORTAL SCREEN 19.4.2: MANAGE USERS DETAILS

It is important that the email address is correct for <u>all</u> Users.

The 'Forgot Password' / password re-set function is resolved via the system and generates an automated email to the User's email account.

#### 19.5 '+ New User' / (Create a New Lender User)

This function allows the Administrator to create a new (End) User on the Web Portal.

Select '+ New User' from the 'Manage Lender Users' screen and the 'New User' screen will be displayed as in screenshot 19.5.

#### WEB PORTAL SCREEN 19.5: + New User / Create a Lender End User

Home / User Management /		
New User		
First name		
Last name		
Email		
Create User		

The following information should be completed for the End User:

Field	Details
First Name	Enter the first name of the User
Last Name	Enter the surname of the User
Email	Enter the proposed User's email address – this must not be a team email account, a generic account or a personal email account. It must be the individual's work email address.

Once all the information has been entered, select 'Create User' to create the new End User. An email will be sent to the User with the following details:

- User Login ID and
- A link to establish their password

The Administrator receives confirmation (screenshot 19.5.1) that instructions have been sent to the End User.

To get back to the list of End Users the Administrator can select 'Back to Lender Users' – or the "Enterprise Finance Guarantee" text to return to the home page or the 'User Management' option in blue text (see screenshot 19.5.1).

## WEB PORTAL SCREEN 19.5.1: USER CREATED OR RESET

An email has been sent to karl.fields@	apitalforenterprise.gov.uk with instructions for activating their account.
Home / User Management /	
User:	
Username	
Email	
Locked	
Back to Lender Users	

# **20.0 HELP AND SUPPORT**

Enterprise Finance Guarantee		Help 👻	Change Password Logout
Facility Portfolio New Facility Transfer a	Facility Reports	Ask an Expert Downloads	Lookup Facility
Signed in successfully.		Direct Debit Mandate EFG Scheme Manual	
Welcome back, Your last visit was 3 days ago.		Guarantee Fee Guidance EFG Facility Letter Wording Principle Private Residence Declaration SIC Indices (2007)	Start New Facility Application
Facility Alerts For The Next 60 D	ays	SFLG Scheme Manual Web Portal Manual	
Eligible facilities which will be removed if	not progressed	2	View all

Behind the 'Help' option – there is the functionality to 'Ask an Expert' or for Admin Users 'Ask BBB' – see earlier.

Available to download from the Help tab are:

- Direct Debit Mandate EFG Asset Finance Lender Manual Annex 9;
- EFG Asset Finance Scheme Manual;
- Guarantee Fee Guidance EFG Asset Finance Lender Manual Annex 14;
- EFG Facility Letter Wording EFG Asset Finance Lender Manual Annex 11;
- Principal Private Residence Declaration EFG Asset Finance Lender Manual Annex 16;
- SIC Indices (2007);
- SFLG Scheme Manual;
- EFG Asset Finance Web Portal Manual.

See 20.1 for how best to navigate the PDF SIC document / search for codes.

Queries to BBB should be via the 'Lenders Experts' via the 'Ask an Expert' / 'Ask BBB' process.

#### 20.1 SIC 2007 Document

The full list of the 2007 SIC codes can be found behind the 'Help' option. The process of how to search the document is detailed below





The current Guarantee Fee Collection Agent is:



RSM2000 Limited - Suite One, Second Floor, Wrest House, Wrest Park, Silsoe, United Kingdom, MK45 4HR